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### PRABOWONOMICS AN INSIGHT INTO THE NEW GOVERNMENT'S **KEY ECONOMIC POLICIES**



**SESSION 2** 

NATION TRANSFORMATION STRATEGY

UNLOCKING GLOBAL OPPORTUNITIES THROUGH INDONESIA'S SPECIAL ECONOMIC ZONES: INNOVATION, **INVESTMENT, AND SUSTAINABLE GROWTH** 

Wednesday, 16th October 2024 Wayra Room, 67th floor The Westin, Jakarta - Indonesia





**PROMOTING ECONOMIC & SOCIAL PROGRESS** 



### PRABOWONOMICS **AN INSIGHT INTO THE NEW GOVERNMENT'S KEY ECONOMIC POLICIES**



**SESSION 1: NATION TRANSFORMATION STRATEGY** 

#### **SESSION 2: UNLOCKING GLOBAL OPPORTUNITIES THROUGH INDONESIA'S SPECIAL ECONOMIC ZONES: INNOVATION, INVESTMENT & SUSTAINABLE GROWTH**









**BAYU SETO** PARTNER, LIVING LAB VENTURES

**MULYAWAN GANI** CHIEF TRANSFORMATION OFFICER. SINAR MAS LAND

SHOEB KAGDA DIRECTOR, OVERSEAS CENTRE JAKARTA SINGAPORE MANAGEMENT UNIVERSITY SACHIN GOPALAN FOUNDER & CEO, INDONESIA ECONOMIC FORUM



Wednesday, 16th October 2024 08.30 - 12.00 WIB

Wayra Room, 67th Floor The Westin, Jakarta



#### Dear IEF Members & Delegates,

Thank you for joining this important roundtable series, "Insight into the New Government's Key Economic Policies." Your participation is invaluable as stakeholders come together to discuss the future direction of Indonesia's economy under the incoming Prabowo Subianto administration.

The Indonesia Economic Forum serves as a beacon for collective effort and collaboration, illuminating the path toward understanding and integrating key economic policies. This platform fosters constructive dialogue among government representatives, industry leaders, academics, and civil society to explore the opportunities and challenges that lie ahead.

As the administration sets ambitious economic goals, it is essential to grasp how proposed policies will impact various sectors and drive sustainable growth. Today's focus will be on key economic initiatives likely to shape the landscape for businesses in Indonesia. By examining these policies, participants can uncover strategies to enhance the business environment, foster innovation, and address pressing social issues. Recognizing that effective policy implementation requires strong partnerships among stakeholders, the forum emphasizes the importance of collaboration between the government, private sector, and academia. This synergy ensures that policies are practical, inclusive, and equitable.

Engaging in this dialogue will lead to actionable insights and recommendations that empower businesses to adapt and thrive in a rapidly changing economic environment. Your expertise and perspectives are crucial in shaping a comprehensive understanding of these policies and their implications.

Thank you for your commitment to this vital conversation. Anticipation for productive and insightful discussions is high, aiming to strengthen Indonesia's position in the global economy and benefit all sectors of society.

Sincerely,

Sachin V Gopalan Founder & CEO, Indonesia Economic Forum

# A Look at the Next Government's Plan: 0% Absolute Poverty 8% Economic Growth

Dirgayuza Setiawan, MSc (Oxford) October 2024

#### ANALYSIS

### How Will Prabowo Lead Indonesia?

The election winner sought to bury the past in his presidential campaign. To succeed as leader, he will count on history not repeating itself.

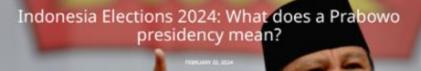
By Salil Tripathi, a writer based in New York.



Indonesia's Prabowo poised for power, but how will he rule?

general election in Bogoc West Java Indonest





me / Indonesia Bections 2024: What does a Prabowo presidency mean?

#### At a Glance

- On February 14, Indonesia voted for its president, vice president, and national and provincial legislatures in the world's biggest single day elections.
- Phabowo Sublanto, a controversial military man, has swept the initial count results of the polls for president, riding on the popularity of his campaign and the endorsement of outgoing President joko Widodo, popularly known as "jokowi." Official results aren't expected until March, but Prabowo has already declared victory and is on track to assume the presidency in October.
- Touted as a Jokowi 3.0 cabinet, a Prabowo presidency will likely see continuity on trade openness and foreign policy, but also growing democratic backstelling and greater legislative challenges in pushing ahead a coherent social and economic agenda.

### What are the key priorities of President Prabowo?



100

Pengabdian, 1995

Surat Untuk Sahabat,

MILITER

Buku 2, 2022

2013

**GAGASAN STRATEGIS PRABOWO SUBIANTO** 

### **STRATEGI** TRANSFORMASI BANGSA

#### **MENUJU INDONESIA EMAS 2045**

INDONESIA **MENJADI NEGARA MAJU DAN MAKMUR** 



Achieving 8% GDP Growth

#### State of the Nation 2024

Development Framework

Government+ Plan 2024-2029

Achieving 8% GDP Growth

### Mandate of the 1945 Constitution: 4 National Goals



- **1.** Protecting all Indonesians and the entire Indonesian nation
- **2.** Improving the welfare of all Indonesians
- 3. Educating Indonesians
- 4. Participating in a world order based on freedom, perpetual peace and social justice

### **KPI 1: Protecting All Indonesians**



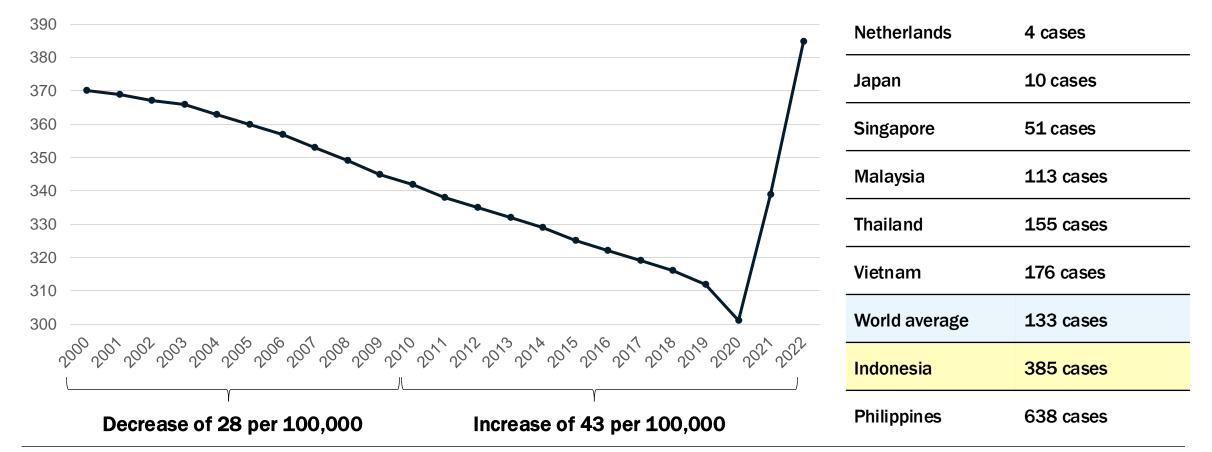
Life Expectancy at Birth (Year),

Life Expectancy of Indonesians at Birth (Years), 1960-2022 Japan 84 year Singapore 83 year **Netherlands** 82 year Thailand 80 year Malaysia 76 year Vietnam 75 year **Philippines** 72 year World average 72 year 68 year Indonesia **Increase of 19.9 years** Increase of 1.8 years

### **KPI 1: Protecting All Indonesians**

#### TB cases per 100,000 Population (Survivors), 2000-2022

TB cases per 100,000 Population (Cases), 2022



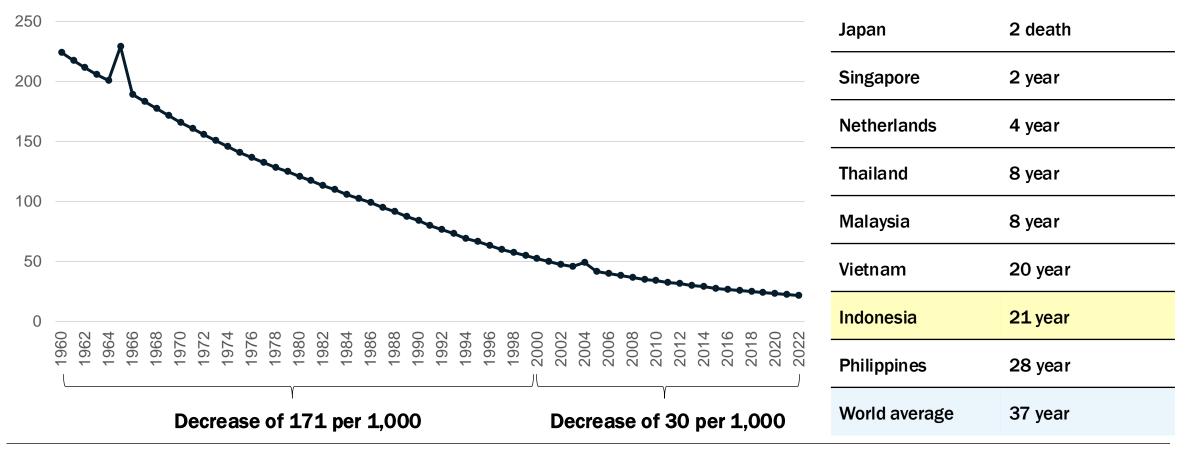


### **KPI 1: Protecting All Indonesians**

Infant Mortality Rate (Per 1,000 People), 1960-2022



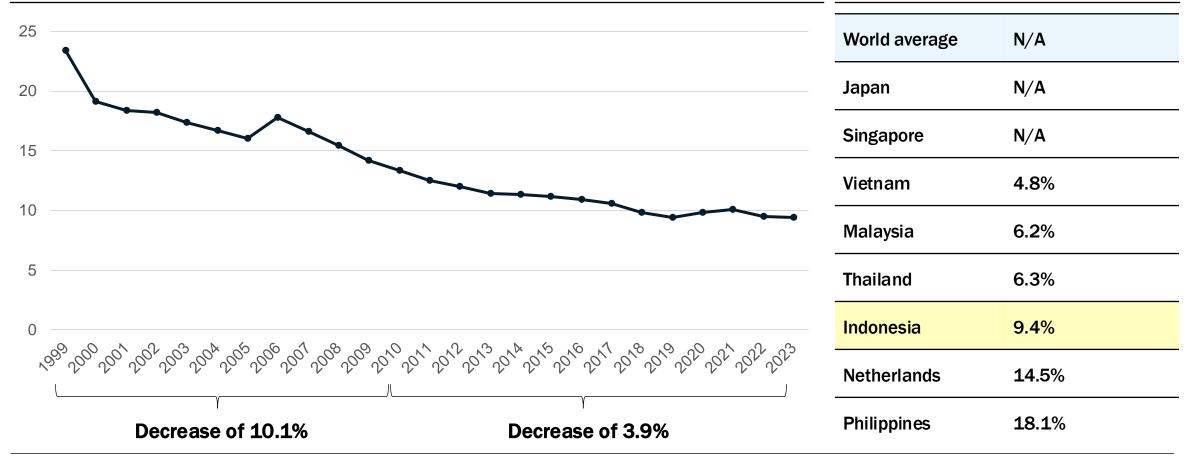
Infant Mortality Rate (per 1,000 people), 2022





Number of Poor Population, National Poverty Line (% of Population), 1999-2023

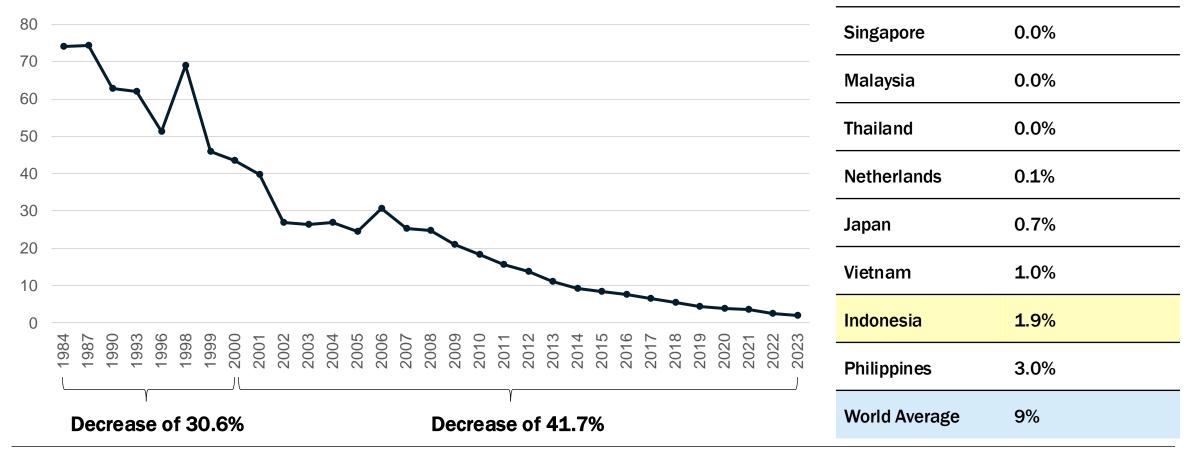
Number of Poor People (% of Population), 2023





Number of Poor People USD 2.15 / day, 2017 PPP (% of Population), 1984-2023

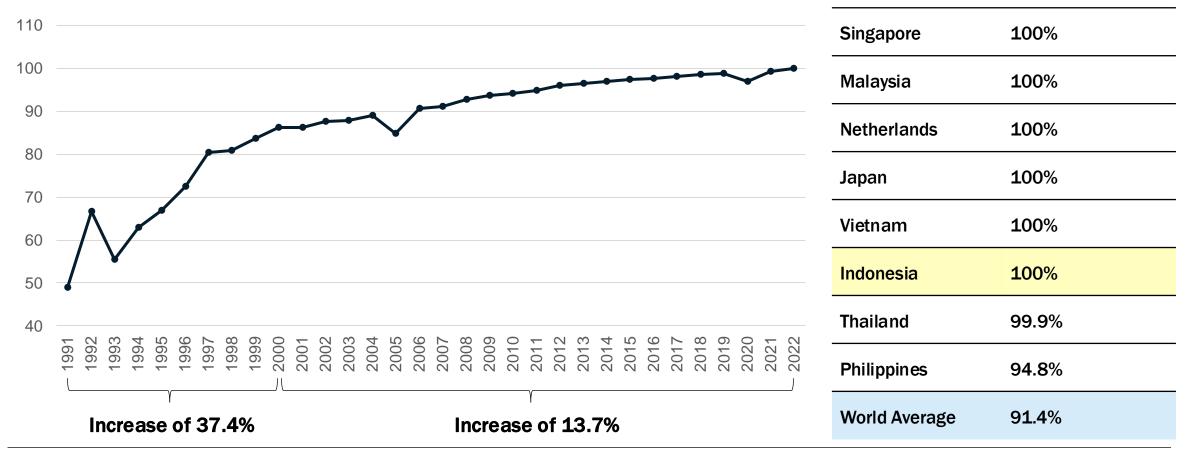
Number of Poor People (% of Population), 2023





Access to Electricity (% of Population), 1991-2022

Access to Electricity (% of Population), 2022





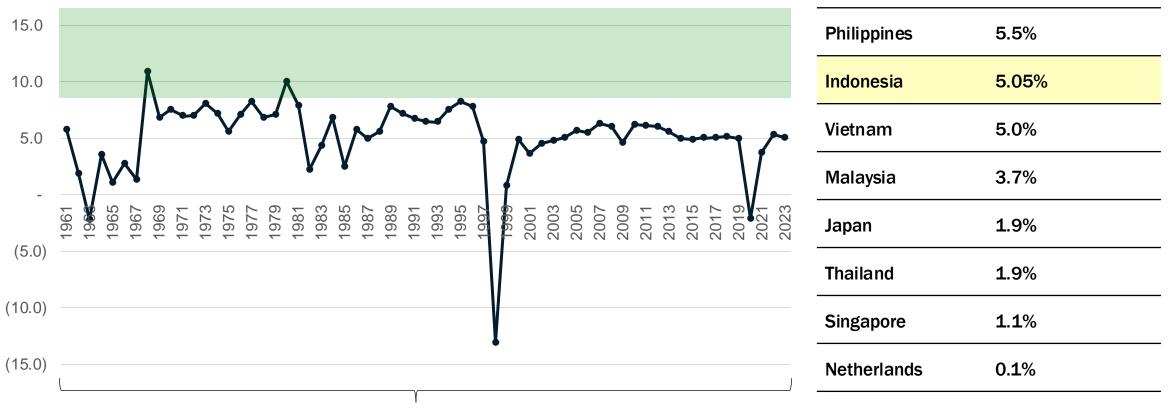
Size of Indonesia's Economy (Rp. Trillion), 1970-2023	Economic S (USD Trillion		Economy per Capita (USD). 2023		
20,000	1	Japan	4.2	Singapore	84,734
20,000	ļ	Indonesia	1.3	Netherlands	62,536
15,000		Netherlands	1.1	Japan	33,834
10,000		Thailand	0.5	Malaysia	11,648
		Singapore	0.5	Thailand	7,171
5,000		Philippines	0.4	Indonesia	4,940
	m 0 0	Vietnam	0.4	Vietnam	4,346
1970         1972         1974         1976         1976         1976         1976         1976         1976         1976         1976         1976         1976         1976         1976         1978         1978         1986         1986         1996         1996         1998         1998         1998         1998         1998         1998         1998         1998         1998         1998         1998         1998         1998         1998         1998         1998         2001         2010         2014         2015         2016         2017         2018         2019         2014	2018 202( 202	Malaysia	0.4	Philippines	3,725
Increase of Dr. 1 296 Trillion Increase of Dr. 10 500	Trillion				

Increase of Rp. 1,386 Trillion Increase of Rp. 19,500 Trillion

Indonesia's Economic Growth (%), 1961-2023



Economic Growth (%), 2022-2023



#### 8% growth was achieved in: 1968, 1973, 1977, 1980, 1995

#### 17



State Budget to Economy Portion (%), 2022

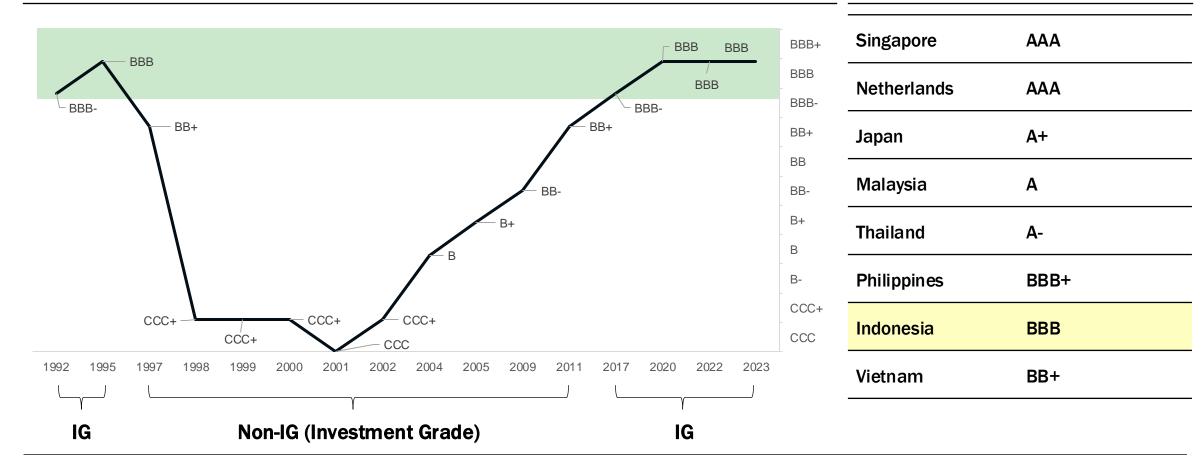
	Japan	44.0%
	Netherlands	43.5%
	Philippines	25.8%
	Malaysia	25.3%
	Thailand	24.6%
	Vietnam	18.7%
	Indonesia	17.5%
\$1^,\$1^,\$1^,\$1^,\$1^,\$2^,\$2^,\$2^,\$2^,\$2^,\$2^,\$2^,\$2^,\$2^,\$2	Singapore	15.3%

Indonesia's State Budget (Rp. Trillion), 1970-2023



#### S&P's Credit Rating Indonesia, 1992-2024





## **KPI 3: Educating Indonesians**

Number of Malnourished People (% of Population), 2001-2021



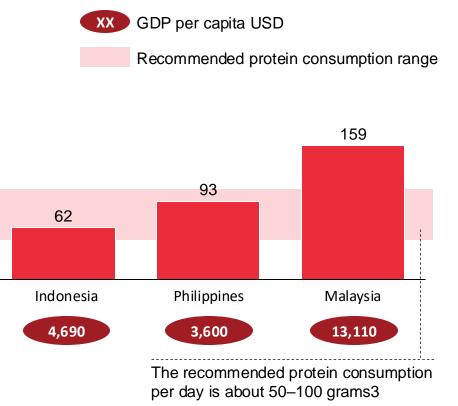
#### Number of Malnourished People (% of Population), 2021

25																						Singapore	N/A
20	•				-																	Malaysia	3%
15										<b></b>												Netherlands	3%
10																						Japan	3%
10													~									Thailand	5%
5																		•	-			Philippines	5%
0	~	2	e	4	2	0	7	œ	o	0	~	2	с С	4	5	9	7	00	0	0	~	Vietnam	5%
	2001	2002	200	200	200	200	200	200	200	7 201	201	2012	201	201	201	201	201	201	201	202	2021	Indonesia	6%
	Decrease of 5.8% Decrease							reas	e of	7.3	%				World average	9%							

### **KPI 3: Educating Indonesians**



#### **Protein Consumption per Capita (Grams)**



#### Protein Consumption per Capita per Quintile Income per Province (Gram), (2022)

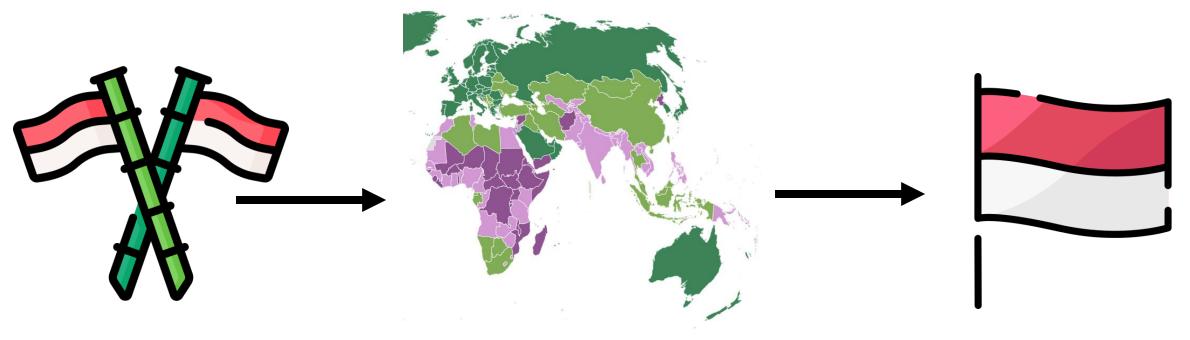
Province	1	2	3	4	5
DKI Jakarta	48.7	58.4	68.6	77.0	89.9
West Java	45.7	56.3	62.8	70.2	83.1
West Sumatera	44.2	52.3	58.3	65.0	76.5
Central Java	42.9	52.1	59.1	66.0	78.8
South Kalimantan	47.9	58.9	67.5	74.5	91.3
West Kalimantan	40.5	49.8	56.3	64.8	79.5
Southeast Sulawesi	43.9	53.6	59.0	66.9	79.7
Central Sulawesi	39.3	49.1	56.6	64.6	81.0
Papua	31.0	37.2	41.3	50.4	65.5
Indonesia	45.6	54.3	60.7	68.5	82.4

# **KPI 3: Educating Indonesians**



**PISA Reading** Low Performer PISA Reading Scores, 2006-2022 Scores, 2022 (% Student), 2022 410 543 Singapore 4.2% Singapore 400 516 5.3% Japan Japan 390 **OECD** Average 476 12.2% Vietnam 380 462 Vietnam **OECD** Average 16.4% 370 360 **Netherlands** 459 **Netherlands** 20.2% 350 388 40.6% Malaysia Malaysia 340 Thailand 379 Thailand 46.3% 330 2001 2003 2006 2009 2012 2015 2018 2022 359 59.0% Indonesia Indonesia 347 71.3% Philippines Philippines Increase of 31 point **Decrease of 43 point** 

### **Indonesia Path Towards a Golden Indonesia 2045**



🛑 High Income 🛑 Upper-middle Income 📒 Lower-middle Income 🛑 Low Income

Indonesia proclaimed independence in 1945 Much has been achieved in our 79 years of independence, but Indonesia has not yet reached high income country status At or before 100 years of independence, Indonesia must be in the high income country group State of the Nation 2024

**Development Framework** 

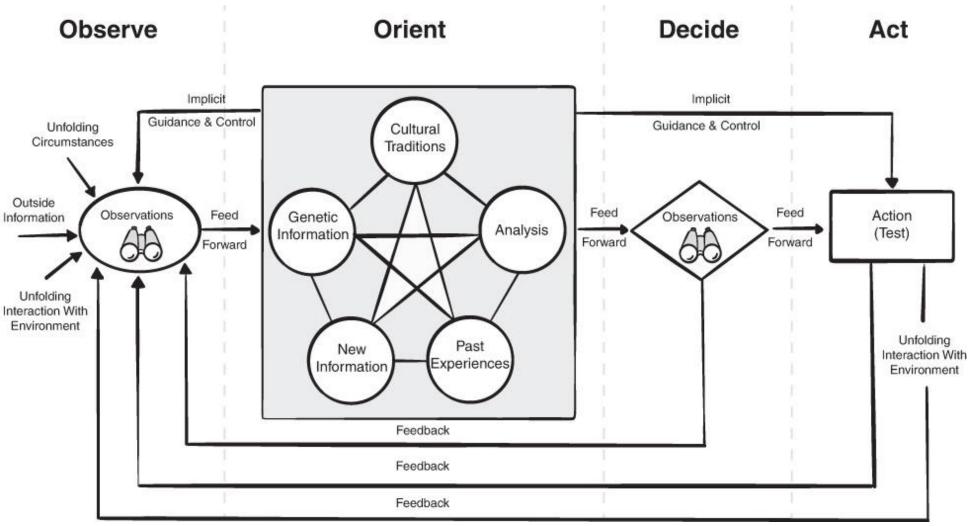
Government+ Plan 2024-2029

Achieving 8% GDP Growth

## **OODA: Fighter Pilot Action Framework**

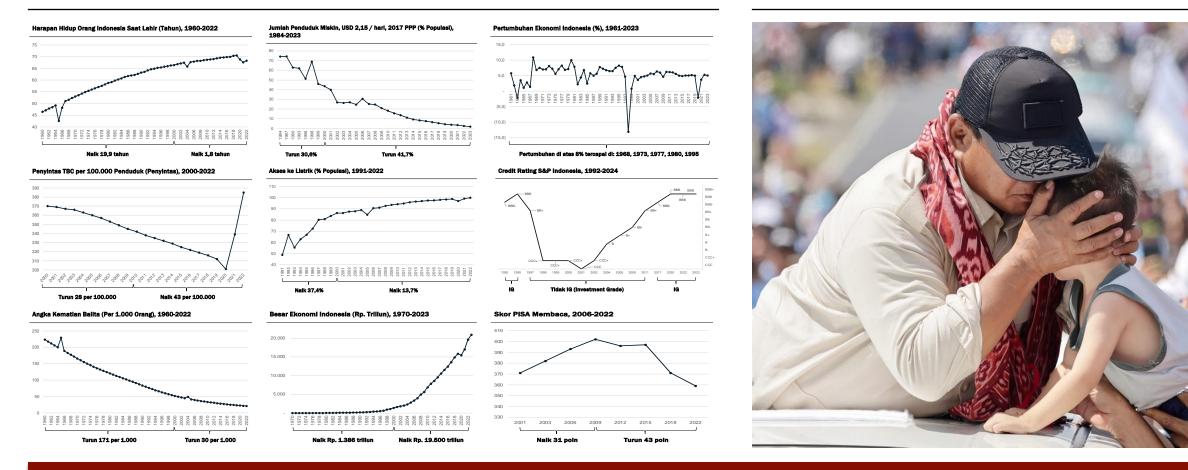








#### Statistic (Data Science)



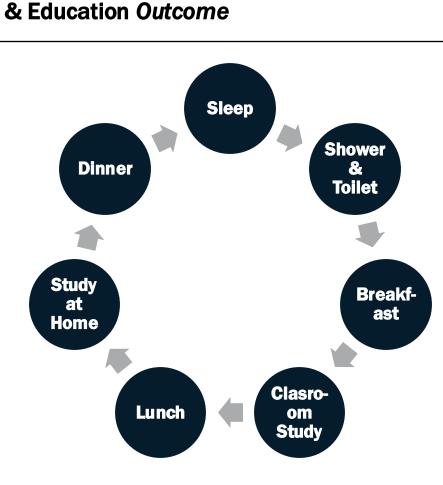
#### Ojo Rumongso Biso, Nanging Biso Rumongso

Anthropology (Human Science)

### **Observe & Orient:** *Holistic Policy Making*

#### Location of Study: 2 Hour Drive from Jakarta

#### Rengas Jakarta O Bekasi Regency Depok Cileunasi Jonggol Cibinon 2 hr 48 min 113 km Mount Halimun Salak National Park Cianjur Sukabumi



**Key Day Events Determining Child Health** 

#### Steps for Anthropological Studies

Six subject were selected by random sampling from student data in Kabupaten Sukabumi

Consent was obtained and *persona* was created for each selected subject

Subject's point of view (POV) photos and videos are recorded on key day event, e.g. while eating lunch

### 11 years old Education:

5<sup>th</sup> Grade, Elementary School

**Family Income:** Rp. 2,5 million / month

**Family Situation:** 4 people (1 adult, 3 child) Divorced parents, father disappeared, mother is working in Jakarta, living with Grandma

**Disposable per People:** Rp. 625.000 per people / month Rp. 20.833 (USD 1,3) per people / day

#### Persona 2

Age:

6 years old

Education: 1<sup>st</sup> Grade, Elementary School

Family Income: Rp. 1,8 million / month

Family Situation: 2 people (1 adult, 1 child) Father has passed away, mother is working in Jakarta, living with neighbors

**Disposable per People:** Rp. 900.000 per people / month Rp. 30.000 (USD 1.8) per people / day



### **Key Day Events:** Children's Health & Education

### Persona 1

Age:



Key Day Event:

#### Persona

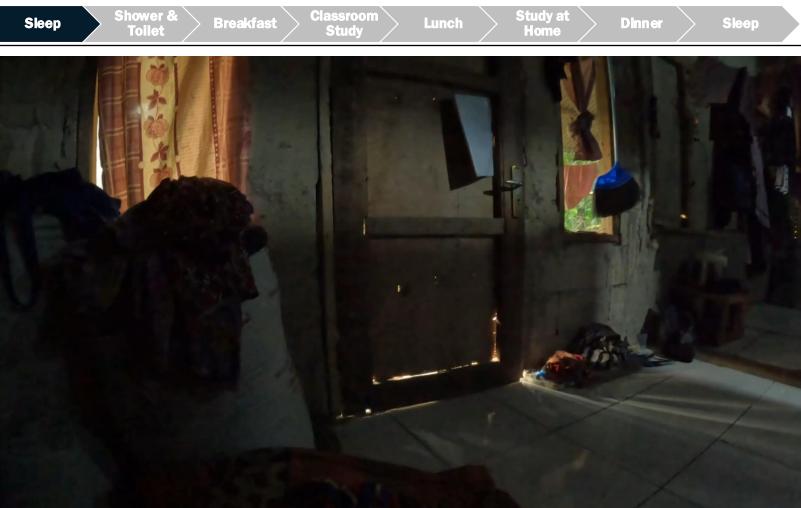
Age: 11 years old

Education: 5<sup>th</sup> Grade, Elementary School

Family Income: Rp. 2,5 million / month

Family Situation: 4 people (1 adult, 3 child) Divorced parents, father disappeared, mother is working in Jakarta, living with Grandma

Disposable per People: Rp. 625.000 per people / month Rp. 20.833 (USD 1,3) per people / day



Sumber : Indonesia Food Security Review (IFSR), 2024



Key Day Event: Shower & Classroon Sleep **Breakfas** Dinne Sleep Lunch Home Toilet Stud

#### Persona

Age: 11 years old

**Education:** 5<sup>th</sup> Grade, Elementary School

**Family Income:** Rp. 2,5 million / month

**Family Situation:** 4 people (1 adult, 3 child) Divorced parents, father disappeared, mother is working in Jakarta, living with Grandma

**Disposable per People:** Rp. 625.000 per people / month Rp. 20.833 (USD 1,3) per people / day

Sumber : Indonesia Food Security Review (IFSR), 2024



Key Day Event:

### Classroom Study a Sleep **Breakfast** Lunch Dinne Sleep Stud Home Toile

#### Persona

Age: 11 years old

Education: 5<sup>th</sup> Grade, Elementary School

Family Income: Rp. 2,5 million / month

Family Situation: 4 people (1 adult, 3 child) Divorced parents, father disappeared, mother is working in Jakarta, living with Grandma

Disposable per People: Rp. 625.000 per people / month Rp. 20.833 (USD 1,3) per people / day



Classroom Study a howe Sleer **Breakfas** Dinne Sleep Lunch Home Study Toile **Family Situation:** 

Rp. 20.833 (USD 1,3) per people / day

Key Day Event:

#### Persona

Age: 11 years old

**Education:** 5<sup>th</sup> Grade, Elementary School

**Family Income:** Rp. 2,5 million / month

4 people (1 adult, 3 child) Divorced parents, father disappeared, mother is working in Jakarta, living with Grandma

**Disposable per People:** Rp. 625.000 per people / month



Key Day Event:

#### Persona

Age: 11 years old

Education: 5<sup>th</sup> Grade, Elementary School

Family Income: Rp. 2,5 million / month

Family Situation: 4 people (1 adult, 3 child) Divorced parents, father disappeared, mother is working in Jakarta, living with Grandma

Disposable per People: Rp. 625.000 per people / month Rp. 20.833 (USD 1,3) per people / day





#### Key Day Event: Persona Study at Showei Classroon Sleep **Breakfas** Lunch Dinne Sleep Toile Stud Home 11 years old **Education:** 5<sup>th</sup> Grade, Elementary School Family Income: Rp. 2,5 million / month **Family Situation:** 4 people (1 adult, 3 child) Divorced parents, father disappeared, mother is working in Jakarta, living with Grandma **Disposable per People:** Rp. 625.000 per people / month Rp. 20.833 (USD 1,3) per people /

#### Sumber : Indonesia Food Security Review (IFSR), 2024

Age:

day



Key Day Event:

#### Persona

Age: 11 years old

Education: 5<sup>th</sup> Grade, Elementary School

Family Income: Rp. 2,5 million / month

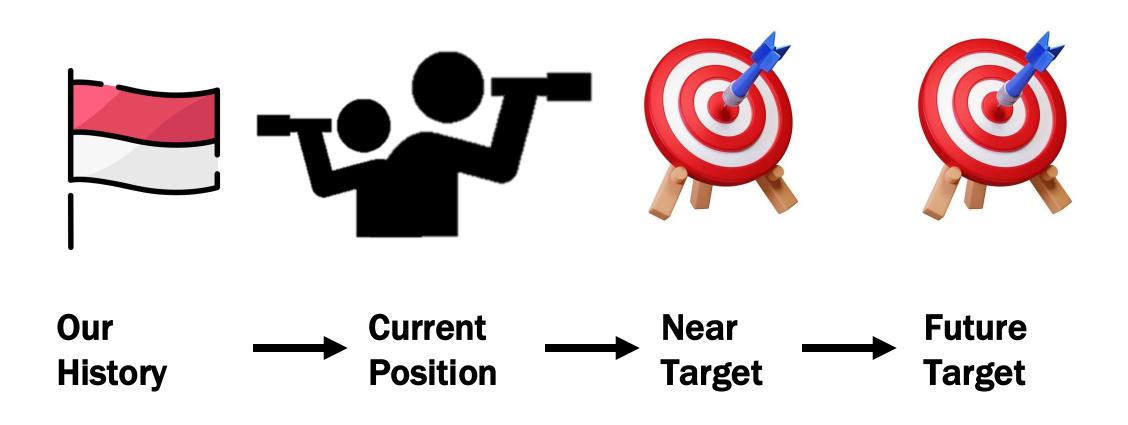
Family Situation: 4 people (1 adult, 3 child) Divorced parents, father disappeared, mother is working in Jakarta, living with Grandma

Disposable per People: Rp. 625.000 per people / month Rp. 20.833 (USD 1,3) per people / day

Classroon Sleer **Breakfas** Dinner Sleep Lunch Stud Home Toile

## **Targeting: "From – To" Framework**





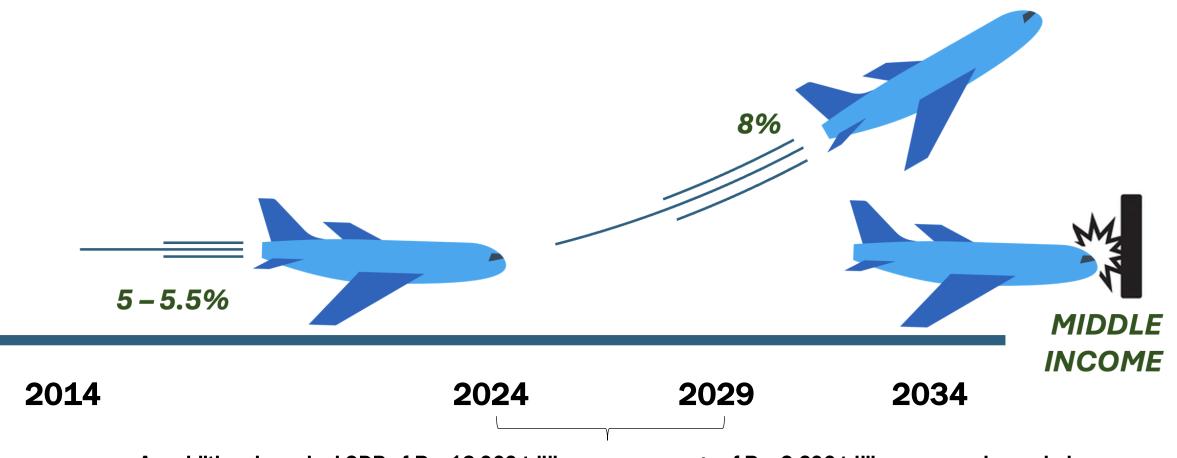
#### **Indonesia 2045 Development Target**



Indikator	2024 Target	2029 Target DRAFT	2045 Target
Nominal GDP	<ul><li>&gt; USD 1.5 trillion</li><li>&gt; Rp 22,500 trillion</li></ul>	<ul><li>&gt; USD 2.4 trillion</li><li>&gt; Rp. 35,500 trillion</li></ul>	<ul><li>&gt; USD 9.8 trillion</li><li>&gt; Rp. 136,500 trillion</li></ul>
GDP Rank	Top 16	Тор 10-15	Тор 5
GNI per Capita	> USD 4.580 Middle income country	> USD 7.000 Middle income country	> USD 30.000 High income country
Absolute Poverty	< 0,8%	0%	0%
National Poverty	<7%	< 5%	< 1%
Life Expectancy	> 70 years	> 75 years	> 80 years
TB Cases per 100,000 people	< 350	< 50	< 10

#### **Get Out Now, or...**





An additional nominal GDP of Rp. 13,000 trillion, or an average of Rp. 2,600 trillion per year is needed in the first term of President Prabowo Subianto to achieve the growth target of 8%

## **8 Strategic Challenges of the Indonesian Nation**





**Climate Change** 



**Global Economic Slowdown** 



Armed Geopolitical Conflicts (e.g. Russia-Ukraine War, Israel-Hamas War)



**Artificial Intelligence Disruption** 



Potential for Armed Geopolitical Conflict near Indonesia (e.g. Taiwan / Natuna Sea Dispute)



The Threat of New Pandemic



Limited Demographic Bonus Time



Increasing Global and Indonesian Population

State of the Nation 2024

**Development Framework** 

Government+ Plan 2024-2029

Achieving 8% GDP Growth

#### **National Transformation Strategy**



### **8 Quick Win Programs**





Providing free lunch and milk in schools and boarding schools, as well as nutritional assistance for children under five and pregnant women.



Organizing free health checkups, solving tuberculosis cases, and building a complete quality hospital in the district.



Building integrated schools of excellence in each district, and renovating schools that need renovation.



Continuing and adding social welfare cards and enterpreneurial cards to eliminate absolute poverty.



Create and increase the productivity of agricultural land with village, regional and national food barns.



Increase the salaries of civil servants (especially teachers, lecturers, health workers, and extension workers), military/police, and state officials.



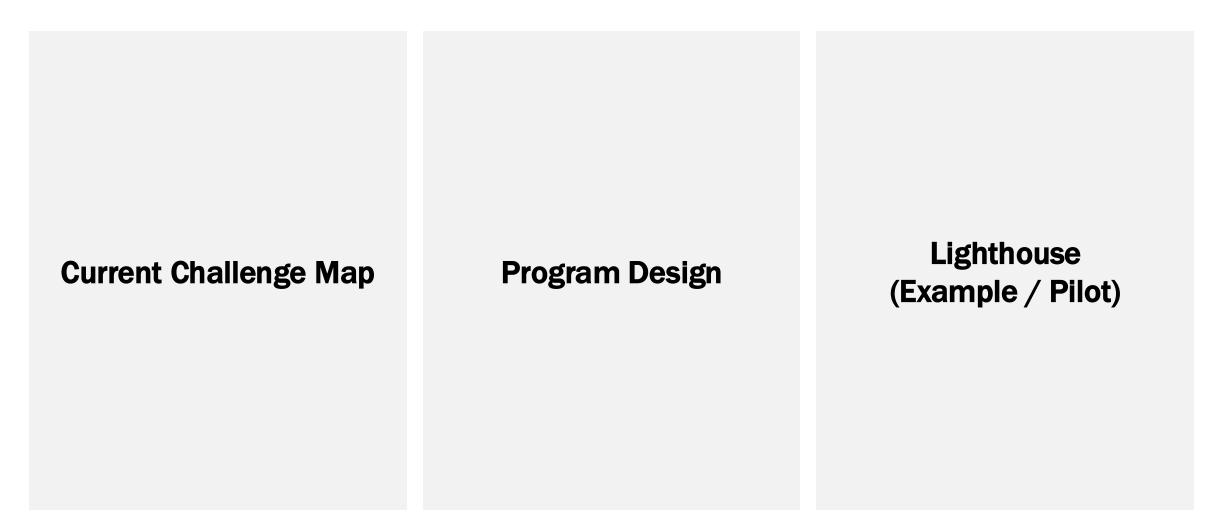
Continuing the development of village and regency infrastructure, Direct Cash Assistance (BLT), and ensuring the provision of cheap, well-sanitized houses for those in need, especially millennials, generation Z, and low-income people (MBR).



Establishing a State Revenue Agency and increasing the ratio of state revenue to gross domestic product (GDP) to 23%.

#### Framework







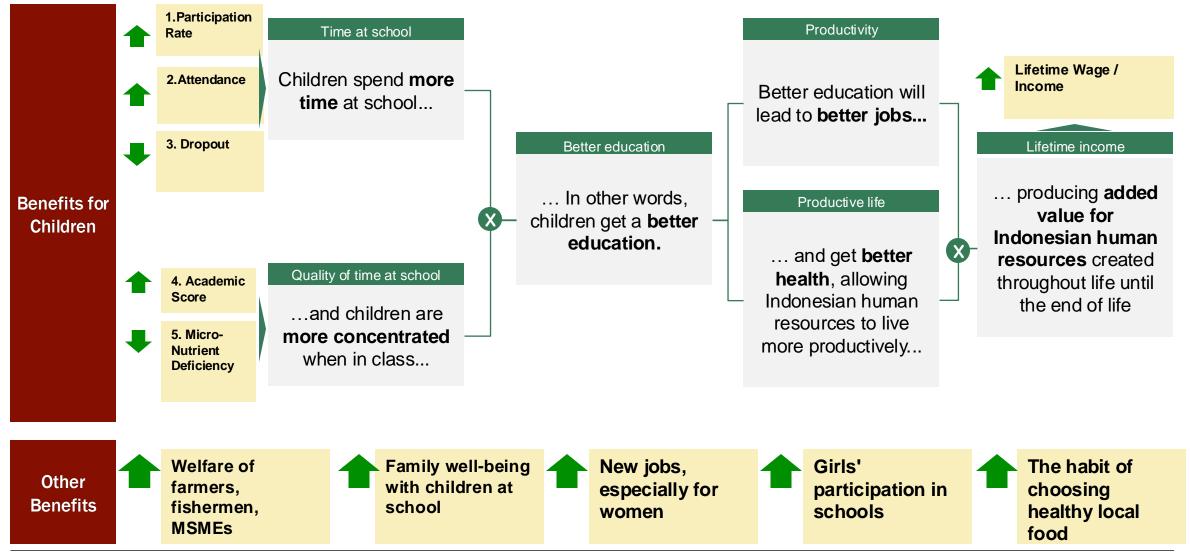


Current Challenge Map		Quick Win Design	
32% of 45 million school children in Indonesia suffer from anemia	<b>32%</b> anemia	The target recipients of Free Nutritious Meals include 82 million people, including 44 million school-age children, 4 million students, 30 million toddlers, and 4 million pregnant women	<b>82</b> million
41% of Indonesia's 45 million schoolchildren do not eat breakfast before going to school	<b>41%</b> no breakfast	44 million school-age children attend 439,000 schools, which need to be served by ~48,000 kitchens/service units	48,000
58% of the 45 million school children in Indonesia have an unhealthy diet	<b>58%</b> unhealthy diet	MBG needs carbohydrates equivalent to 1.9 million tons of rice, protein equivalent to 5.6 million tons of meat and eggs, 3.3 million tons of fruits, 1.8 million tons of vegetables per year	<b>12.7</b> million tons

#### **UN WFP Study on Free Nutritious Meals Programme:**

#### **Free Nutritious Meal Program Benefits Cycle**









Indonesia's Demand Map in the Next 5	Indonesia's Competitive Advantage		
The target recipients of program include 82 million people, comprising 44 million school-age children, 4 million Islamic boarding school students, 30 million toddlers, and 4 million pregnant women	<b>82</b> million	Indonesia is self-sufficient in chicken meat, producing ~3,7 million tons and national consumption at ~2,3 million tons per year	0% import
44 million school-age childer attend 439,000 schools, which needed to be served with approximately 48,000 kitchens	48,000	Indonesia is self-sufficient in eggs, producing ~5.9 million tons and national consumption at ~2,1 million tons per year	0% import
The program requires carbohydrates equivalent to 1,9 million tons of rice, protein equivalent to 5,6 million tons of meat and eggs, 3,3 million tons of fruit, and 1.8 million tons of vegetables per year	<b>12.7</b> million tonnes	Indonesia is self-sufficient in fish, producing ~22,2 million tons and national consumption at ~6,5 million tonnes per year	0% import



Free Nutritious Meals Program Kitchen Pilot in Sukabumi

Kitchen produces 3.000 portion of food per day for 20 schools, with 9.000 beneficiaries

**3.000** portions per day

The kitchen employs 54 full time workers, including 1 head chef, 34 cooks, 15 washers, 4 transporters, 1 nutritionist, and 2 admins

54 new full time jobs

Other than milk, all food supply are sourced from Sukabumi, primarily from the local village

100% local food





Lunch Time





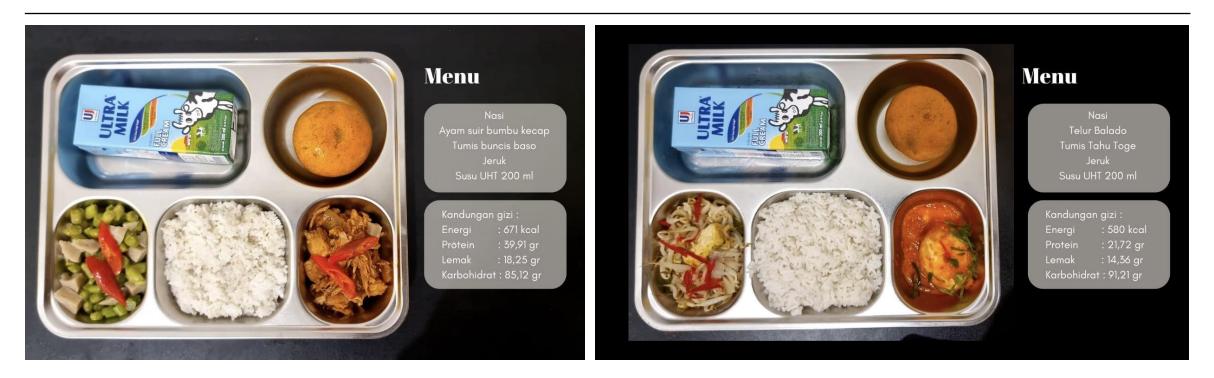


#### **Free Nutritious Meals Program Menu Example**





#### Free Nutritious Meals Program Menu Example





#### **Free Nutritious Meals Program Menu Example**





#### **QW: Free Nutritious Meals Program Menu**

		Area 1 Mayoritas Sumatera	a	Area 2 Mentawai		Area 3 Riau & Bab	el	Area 4 Kalima	ntan	Area 5 Banten s⁄d Jateng
Staple Food		Rice		Sago, Taro		Sago		Taro, C	assava	Rice, Corn
Main Dishes		Chicken, Tofu		Shrimp, Fish		Shrimp, Fis	h	Fish, M	eat	Chicken
Fruit		Mangosteen, Papay	a	Banana, Jackfr	uit, Durian	Papaya, Du	rian, Pineapple	Banaa,	Rambutan, Orange	Papaya, Orange
Vegetables		Water Spinach, Spin Carrot, Mustard Gre		Papaya Leaves		Water Spin Eggplant	ach, Cucumber,	,	Mustard Green, Spinach	Long Beans, Pumpkin
	Area Jogja	a 6 a s∕d Jatim	Area 7 Bali		Area 8 NTB & NTT		Area 9 Sulawesi		Area 10 Maluku	Area 11 Papua
Staple Food	Rice	e, Corn, Cassava	Rice		Corn, Sorgh	um	Cassava, Sago,	Corn	Sago, Cassava, Corr	n Sago, Cassava, Sw Potato
Main Dishes	Shrii Mea	mp, Fish, Egg, t	Fish, to	fu	Meat, Chick	en	Fish, Meat, Tofu	I	Fish, Meat	Fish, Meat, Peas
Fruit		go, Avocado, gon Fruit		Fruit, Orange, a, Mango	Orange, Ba Papaya	nana,	Orange, Banana Mango, Papaya		Banana, Mango, Orange, Papaya	Matoa, Avocado, Guava, Lanzones, Mango
Vegetables	Cabl Carr	bage, Long Beans, ot		Spinach, Green Mustard Green	Moringga L Eggplant, P Leaves		Long Beans, Eg Water Spinach	gplant,	Bitter Melon, Eggpla Water Spinach	int, Long Beans, Papa Flower

#### **Optimalization of Program Benefit**





Food ingredients are sourced from farmers, livestock breeders, fishermen, and local SMEs near schools



The menu is adjusted based on local production champion near the school



Milk is sourced from local breeders, near the school, or domestically produced



Calories and protein intake are according to the growth needs of children and pregnant women



Food is cooked by local people (mothers) or coop living near the service unit



The budget is provided directly from the Central Government to service unit



Direct program supervision by the President of the Republic of Indonesia



Zero waste

### **Quick Win: School Renovation**



Quick Win Design

501,641 classrooms under the auspices of the Ministry of Education are in disrepair



unfit classrooms

No more classroom renovation backlog in 2029



43,691 classrooms under the auspices of the Ministry of Religious Affairs are in disrepair

**43.691** unfit classrooms

**Rp. 124 trillion needed for** classroom renovation

#### Rp. 124 T renovation backlog

Source : Bappenas, Kementerian Pendidikan 2024



**Quick Win: Integrated International Schools** 

**Current Challenge Map** 

#### Quick Win Design

Out of 439,000 schools, only 49 schools offer the IB Diploma (for Year 11-12) in Indonesia

Average price of IB Diploma is

for ordinary Indonesians

USD 100,000, far beyond reach



most in Greater Jakarta

\$100,000

high school fees

20 integrated schools will be built in various regions in Indonesia with international standards

Each school is designed for ~800 boarding students and 100% scholarship from the endowment fund

**100%** free

IB

curriculum

20

schools

Of the 49 IB Diploma schools in Indonesia, none of them have 100% scholarships

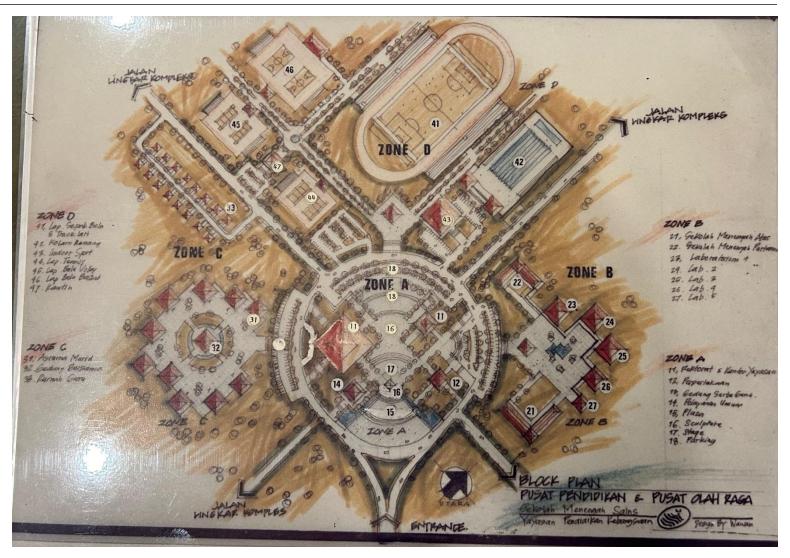


Each school will use the IB Diploma, so that graduates can be accepted into the world's top universities



### **Quick Win: Integrated International Schools**

Usulan Proyek PUSAT PENDIDIKAN & PUSAT OLAH RAGA "Sekolah Menengah Sains" Boqor, 1 Maret 1988 Yayasan Tunas Bangsa Foundation for Special Youth Education



State of the Nation 2024

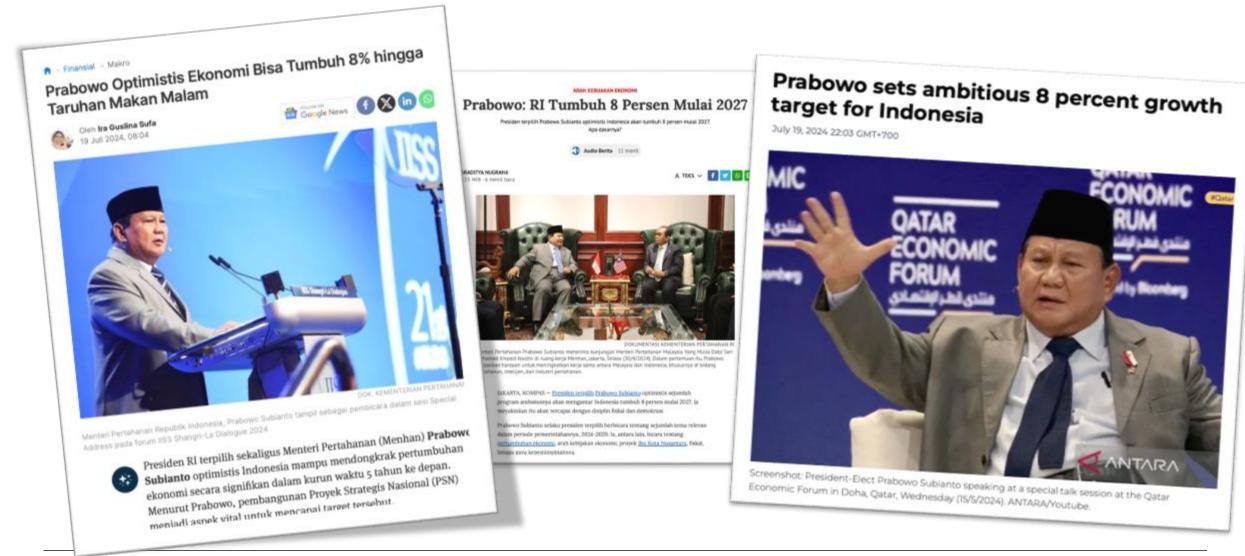
Development Framework

Government+ Plan 2024-2029

Achieving 8% GDP Growth

#### **Can Indonesia Achieve 8% Growth?**

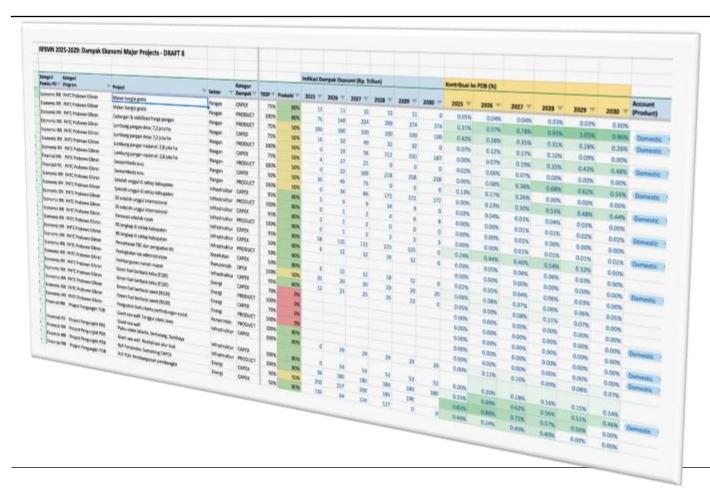




### **Detailed Economic Modelling 2025-2029**



#### **Snapshot of Detailed Economic Modelling Completed**

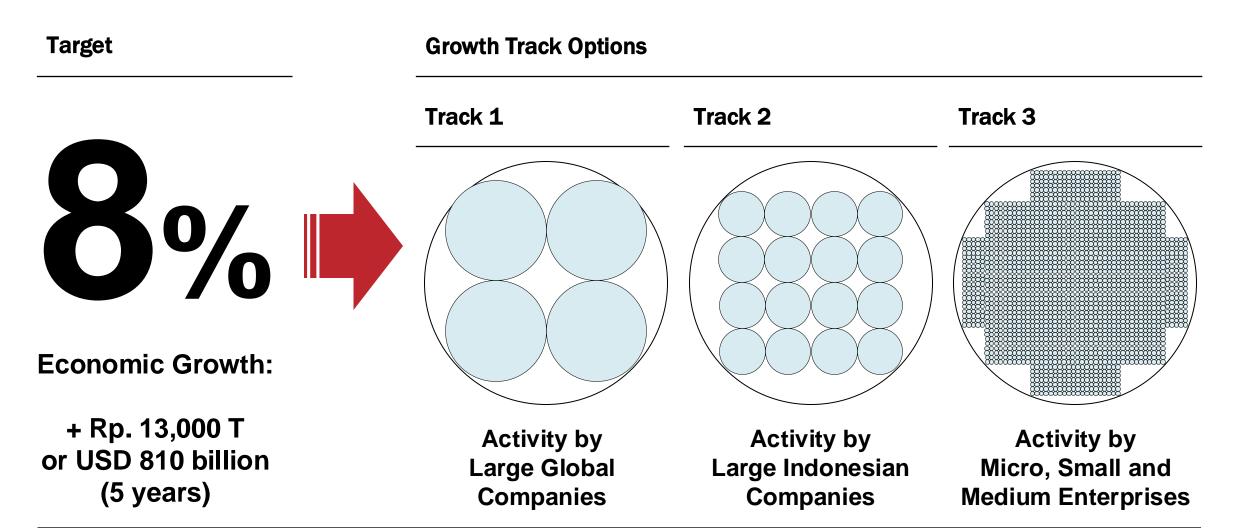


#### Key Takeaways

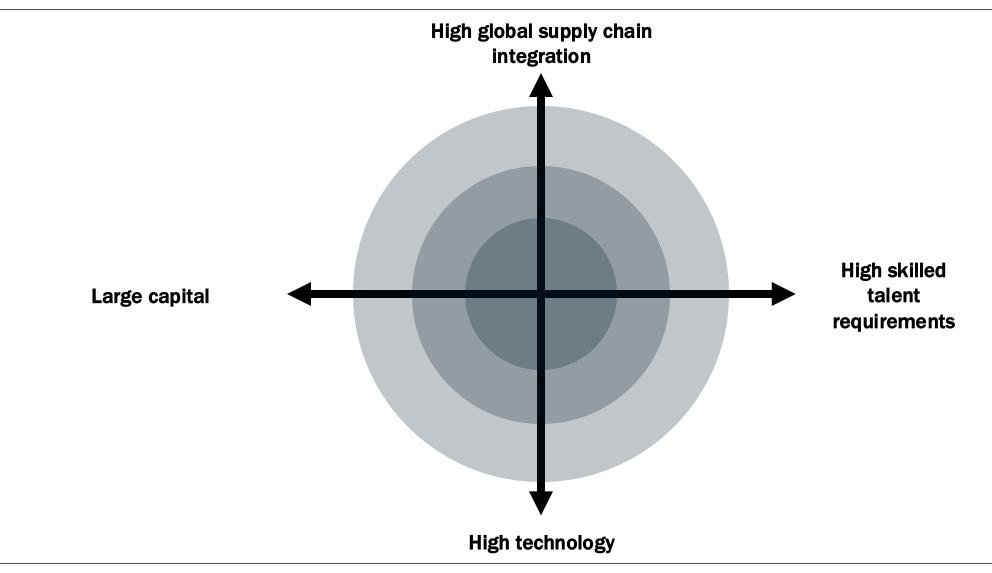
- 1. Economic growth of 8% can be achieved in the 3rd year, mainly from private investment / business activities beyond government investment
- 2. Need to increase FDI due to limited domestic funding
- 3. Need to develop export based industries to maintain Rupiah exchange rate against FX
- 4. Need to focus on green efforts to achieve 2030 NDC target: 32% reduction from baseline

#### **Three Options for 8% Growth**



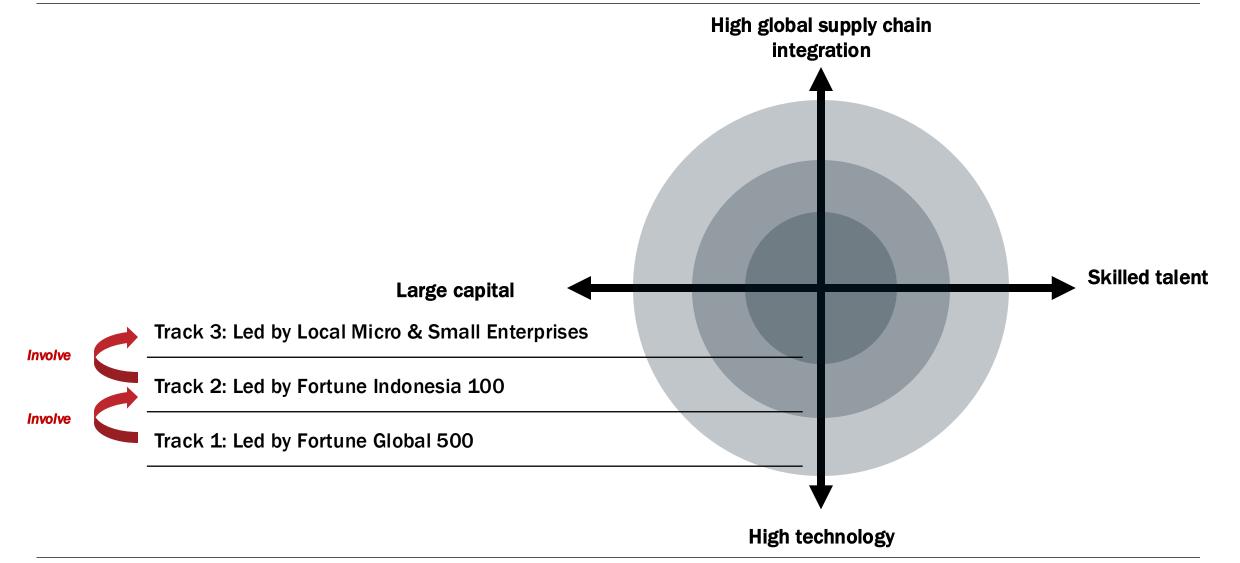


#### 8% Growth Challenge Map



#### 8% Growth Challenge Map





### **Three Tracks' Strategy to Achieve 8% Growth**



	Track 1: Attract International Leaders	Track 2: Energize Domestic Champions	Track 3: Empower Small and Medium Enterprises
Primary Target Market	Global (Export)	Global & Domestic	Domestic
Global Supply Chain Integration	High	Medium	Low
Capital Requirements	High	Medium	Low
Technology Needs	High	Medium	Low
Talent Skill Requirement	High Skilled	Medium-High Skilled	Low-Medium Skilled
Sources of Capital Other than Equity	Overseas	<ul><li>Overseas Banks</li><li>Domestic Banks</li></ul>	<ul><li>Domestic Banks</li><li>State Budget</li></ul>
Business Category	Fortune Global 500	Fortune Indonesia 100	Local MSME
Key Project Examples	<ul> <li>AI Data Center</li> <li>Carbon Capture, Utilisation and Storage (CCUS)</li> <li>Upstream Revitalization</li> <li>Nickel Downstreaming</li> <li>Copper Downstreaming</li> <li>Tin Downstreaming</li> <li>Bauxite Downstreaming</li> <li>IKN</li> </ul>	<ul> <li>Renewable Energy Generation</li> <li>Electricity Transmission</li> <li>Bioethanol &amp; Biodiesel Refinery</li> <li><i>Giant Sea Wall</i></li> <li>Carbon Trading</li> <li><i>High-End</i> Tourism</li> <li>National Food Estate</li> <li>IKN</li> </ul>	<ul> <li>Free Nutritious Meal</li> <li>School Renovation</li> <li>Home Renovation</li> <li>Low Cost Housing</li> <li>Village Infrastructure Upgrades</li> <li>Village Food Estate</li> <li>Budget Tourism</li> <li>Food Downstreaming</li> <li>International Nurses</li> </ul>

#### Framework



Framework of Government Programs	Current Challenge Map	Program Design	Lighthouse
Framework of Economic Growth Programs	Demand Map in the Next 5 Years (Global / Domestic)	Indonesia's Competitive Advantages	Lighthouse

### **Track 1 Opportunity: AI Data Center**



Global Market Opportunity (Next 5 Ye	ears)	Indonesia's Capability Map		
In the next 5 years, it is estimated that the world's data center (DC) demand will increase 2.5x from the existing 57 GW to 152 GW	<b>+95 GW</b>	Kayan hydropower and Membramo hydropower potential reaches 40 GW, at \$0.05 per kwh	<b>40 GW</b>	
Global hyperscaler companies (Microsoft, Apple, Amazon) target all their DCs to be 100% renewable from 2030	2030	In addition to Kayan and Membramo, PLN plans to build 4.3 GW of new hydropower in 2025-2029	<b>4.3 GW</b>	
<i>Willingness to pay</i> hyperscaler for renewable energy reaches \$0.14 - 0.25 per kwh in Southeast Asia	\$ 0.14	Geothermal power plant potential in Indonesia reaches 23.7 GW or 40% of the world, only 2.3 GW installed	24 GW	





Global Market Opportunity (Next 5 Y	'ears)	Indonesia's Capability Map		
The global sales of electric cars are projected to rise to 43 million units per year by 2030	<b>43</b> million cars / year	Indonesia has the largest nickel reserves, a crucial component in battery manufacturing	<b>No. 1</b>	
The global production capacity for electric cars will only reach 20 million cars per year by 2024	<b>20</b> million cars / year	Indonesia can partner with Australia, which has lithium reserves, also needed for battery production	ID x AU	
		Indonesia has partnered with global electric car manufacturers, including Hyundai, Wuling, and BYD	00	

### **Track 1 Lighthouse: Nickel Downstreaming**

#### Hyundai Car Factory in Bekasi

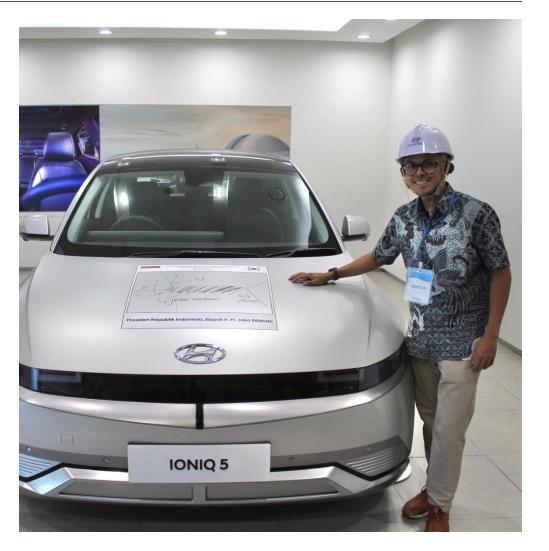
Hyundai's 77-hectare plant in Bekasi produces 150,000 cars per year. The plant produces 5 types of cars: loniq, Creta, Stargazer, Kona and Santa Fe. **150,000** cars/year

85% of Hyundai's factory production is for export to 70 countries. Almost all Hyundai in Africa and the Middle East are from the Bekasi plant.

**70** countries

All of the plant's electricity needs are obtained from renewable energy: rooftop solar PV and RECs from PLN

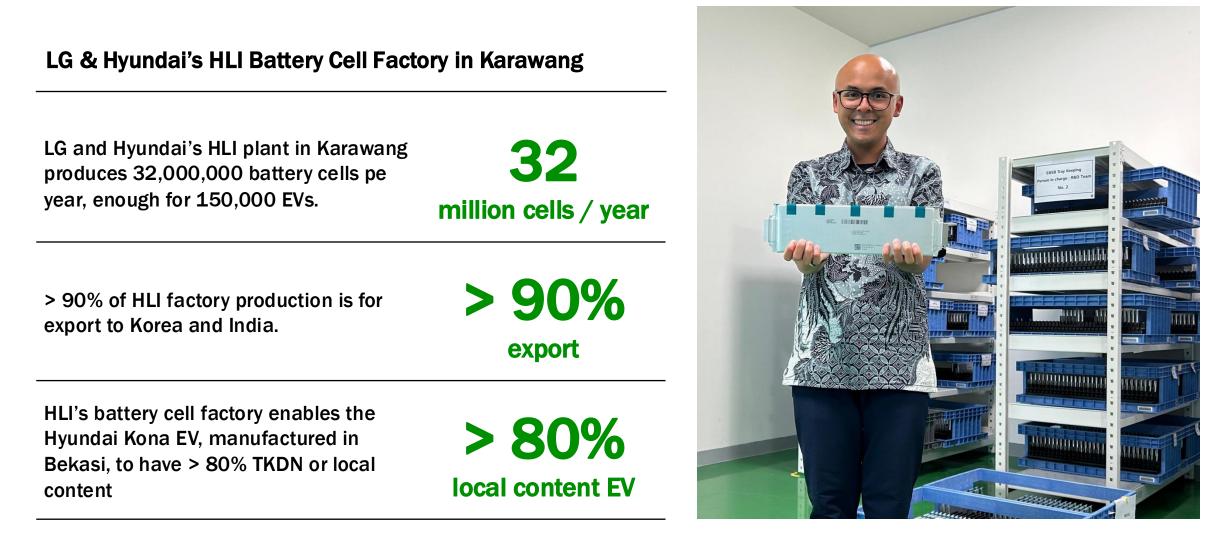
**100% RE** 







### **Track 1 Lighthouse: Nickel Downstreaming**



### **Track 1 Opportunity: Copper Downstreaming**



Global Market Opportunity (Next 5 Yea	ars)	Indonesia's Capability Map		
Global copper prices rose ~30% per M5 in 2024 compared to the beginning of 2024 due to increased global copper demand	<b>\$</b> 5 per pounds	Indonesia is a country with abundant copper reserves, as of 2024 there are still proven reserves of 3.1 billion tons	<b>3,1</b> billion tonnes	
The surge in global copper demand is driven by the increasing need for renewable energy for AI training	RE & Al	Currently, domestic copper production reaches 100 million tons per year	<b>100</b> million tonnes	
Global copper demand is predicted to increase 2x in 2030 compared to 2024 demand	<b>2</b> x	Indonesia already has several copper smelters, including the Freeport smelter in Gresik	ID	



**Freeport's Copper Smelter in Gresik** 

The largest single line copper smelter facility will produce 600.000 tonnes of copper cathode annually

#### 600.000 tonnes / year

In addition to copper cathode, the smelter will produce 50 tons of gold and 210 tons of silver annually



At the peak of construction, the project hired 15.000 local workers, 50% from East Java

**15.000** workers





### **Track 1 Lighthouse: Copper Downstreaming**

#### **Volex's Copper Factory in Batam**

3 Volex factories and 1 SignalTek factory (Volex subsidiary) in Batam employ2,400 skilled workers



Almost all factory production is for export

**Export** 

Volex's production in Batam is hi-tech copper products such EV chargers, special electrical cables for data centers, and for medical devices

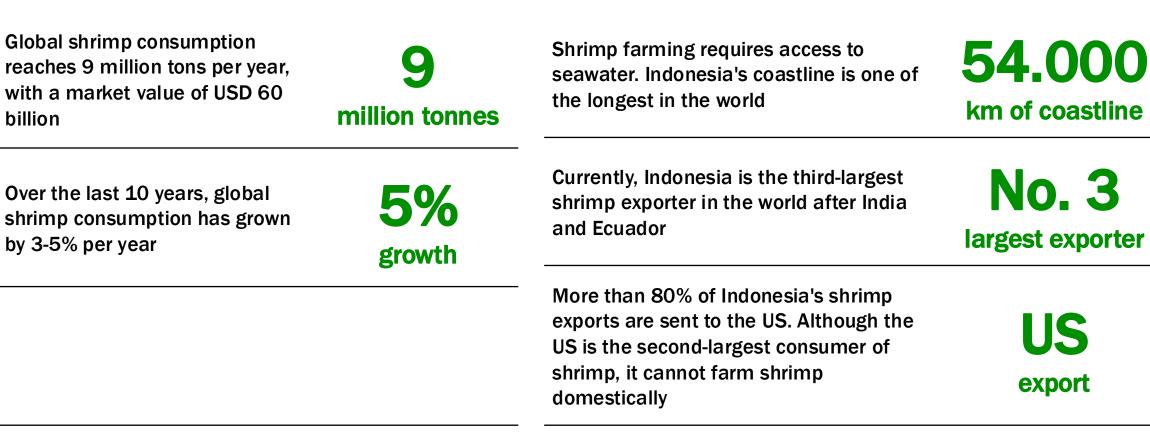






#### Sumber : Analisa KK 8%

72



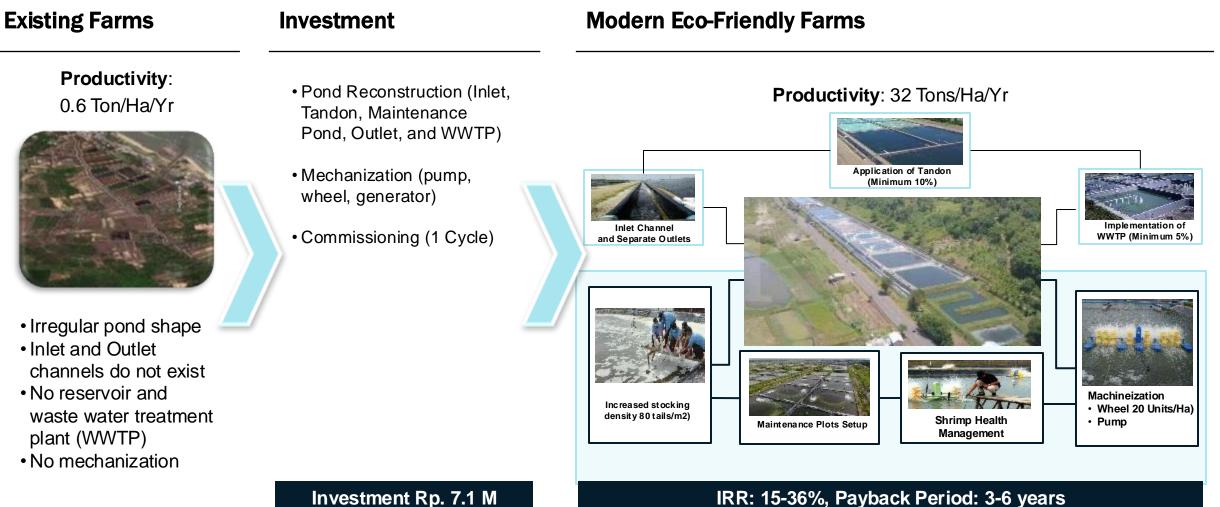
#### **Global Market Opportunity (Next 5 Years)**

Indonesia's Capability Map

# **Track 3 Opportunity: Village Food Estate (Shrimp)**

# **Track 3 Opportunity: Village Food Estate (Shrimp)**





Investment Rp. 7.1 M

#### Source: Ministry of Marine Affairs and Fisheries, 2022



# **Track 3 Lighthouse: Village Food Estate (Shrimp)**

		<image/>
Location	Modern shrimp farm Cidaun	Modern shrimp farm Matang Rayeuk Village
Productivity	17 tons per ha	16 tons per ha
Cultivated Land Area	1.95 ha	1.6 ha
Production Value per cycle	IDR 2.4 billion	IDR 1.8 billion
Value Cost per cycle	IDR 1.4 billion	IDR 950 Million
Profit per cycle	IDR 1 billion	IDR 850 Million
Total Permanent Workers	11 People	5 People



# **Unlocking Indonesia's 8% Growth Target**

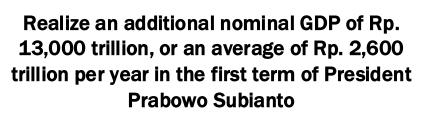
Target

Enabler

Economic Growth Needs

8%

Government and Private Collaboration







#### GAGASAN STRATEGIS PRABOWO SUBIANTO

## STRATEGI TRANSFORMASI BANGSA

### **MENUJU INDONESIA EMAS 2045**

INDONESIA MENJADI NEGARA MAJU DAN MAKMUR

### Daftar Isi

#### Cita-Cita Indonesia Emas 2045

Cita-cita Abadi Bernegara	15
Bennegera untuk Kemisjuen dan Kemalonuran	15
Capaian Kita Sampai Hari Ini	20
Cita-cita Indonesia Maju dan Makmur 2045	29
Menuju Nagara Maju dan Makwur	29
Indikator Negara Maju dan Malenur	32
Syarat Mancapai Maju dan Malenor	33

#### Tantangan Strategis Bangsa Indonesia

Tantangan Strategis Global	41
Perubahan Iklim	42
Konflik Dersenjate di Ukraina dan di Palestina	45
Potensi Konfik Bersenjata di Laut Natuna Utara	47
Ancaman Pandami Baru	48
Perlambatan Ekonomi Global	48
Meningkatnya Populasi	49
Disrupsi Kecerdasan Duatan (Al)	51
Tantangan Strategis Nasional	53
Terbatasnya Wakts Bonus Demografi	54
Net Out/low of Netional Wealth	56
Ketidekadilah Ekonomi	77
Ekonomi Jakarta Santris	89
Domokrasi Kita Bisa Dikussai Pamodal	43
Elit Indonesia Revan Diskle Et Inpera	103

#### Fondasi Indonesia Maju

Ekonomi Pancasila	
Relevansi Piconomi Pencesite	110
Naskah UUD 1945 Asii	120
Jokowinomics adalah Ekonomi Pancasila	125
Fondasi Ekonomi dari Presiden Joko Widodo	
Capaian Ekonomi	132
Pernbangunan infrastruktur	134
Jaring Pengaman Sosial	138
Potensi Negara Kita	
Cadangan Sumbar Daya Alam	140
Sumber Daya Manusia	143
Lokasi Strategis Indonesia	145
Produksi Unggulan Dangsa Indonesia	147
Pasar Domestik Yang Besar	151
Strategi Percepatan Pembangunan	
Program Hasil Terbaik Cepet	
Makan Slang di Sekolah dan Bantuan Gizi	
Pambarantasan TBC, Bangun RS & Cak Kasahatan	159
Lumburg Pargen Dess, Deetsh & Nasional	161
Sekolah Unggul dan Renovasi Sekolah	164
Kartu Kesejahteraan Sosiel dan Kredit Usaha	166
Kesejahtaraan Guru, Doson, ASN, TNL& POLRI	169
Pembangunan Desa, BLT, Ramah dan Sanitasi	170
Badan Penerimaan Negata	172
Program Prioritas Pemerintah	
Asta Cita	
Kebersamaan dan Kerukunan:	
Syarat Utama Tercapainya Indonesia Emas	221

STRATEGI TRANSFORMAS, BANSSA MENUJU INDONESIA EMAS 2045

PRAEOWO SUBIANTO



# **Draft: Indonesia New Nation Branding**

ENGLISH



## BAHASA



State of the Nation 2024

**Development Framework** 

Government Plan 2024-2029

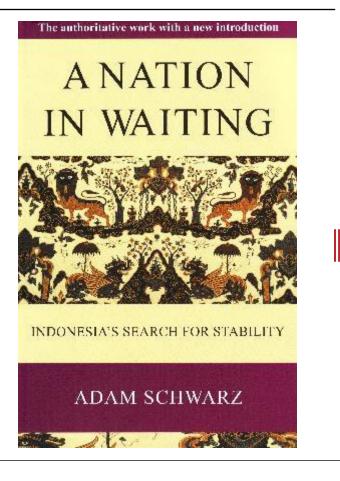
Achieving 8% GDP Growth

**Bonus: Visioning Recap of Prabowo's era** 

# **Indonesia's Transformation Story**



### Previously



### Insights..

All three of Indonesia's post-Soeharto presidents have done little to build the foundations for the future.

None has paid sufficient attention to the crucial task of restoring economic growth.

None has warmed to the role of Educator-in-Chief, explaining to the Indonesian people the essential requirements for building a successful democracy.

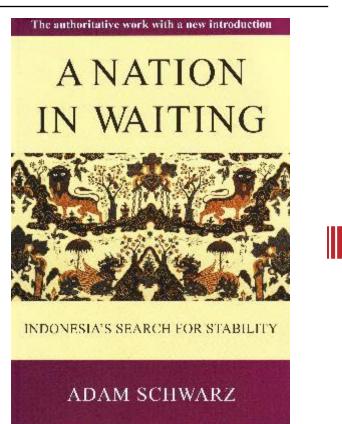
None has tackled the corruption that ensnares Indonesia's economy and erodes social trust.

None has evinced a burning commitment to creating and nurturing the strong institutions and rule of law so critical to successful democracies.

# **Indonesia's Transformation Story**



### Previously



Becoming...

# No Longer in Waiting: Indonesia's 8% Growth Story

Indonesia's eight President Prabowo have done much to build the foundations for the future.

Prabowo has paid sufficient attention to the crucial task of restoring economic growth. Prabowo has warmed to the role of Educator-in-Chief, explaining to the Indonesian people the essential requirements for building a successful democracy.

Prabowo has tackled the corruption that ensnares Indonesia's economy and erodes social trust. Perhaps most importantly, Prabowo has evinced a burning commitment to creating and nurturing the strong institutions and rule of law so critical to successful democracies.







PRABOWO

Visi, Misi dan Program

Calon Presiden dan Wakil Presiden 2024-2029 H. Prabowo Subianto Gibran Rakabuming Raka



Government work<br/>Plan2025National Medium-<br/>Term Development<br/>Plan2025-<br/>2029

**Government Work** 



National Long-Term Development 2025-2045

NILAI-NILAI PENDEKAR PEJUANG

Prinsip Berpolitik, Berbisnis, dan Menghidupi Hidup Letjen TNI (Purn.) H. Prabowo Subianto

DIRGAYUZA SETIAWAN







Dirgayuza Setiawan, MSc. Oxford



BukuPrabowo.com



# CONTACT FOR PARTNERSHIP OPPORTUNITIES

Sachin Gopalan, CEO M: +62 819 0803 8130 E: sachin.gopalan@ief.co.id



**PROMOTING ECONOMIC & SOCIAL PROGRESS** 



IN PARTNERSHIP WITH





ion the Future of ASEA

# PRABOWONOMICS

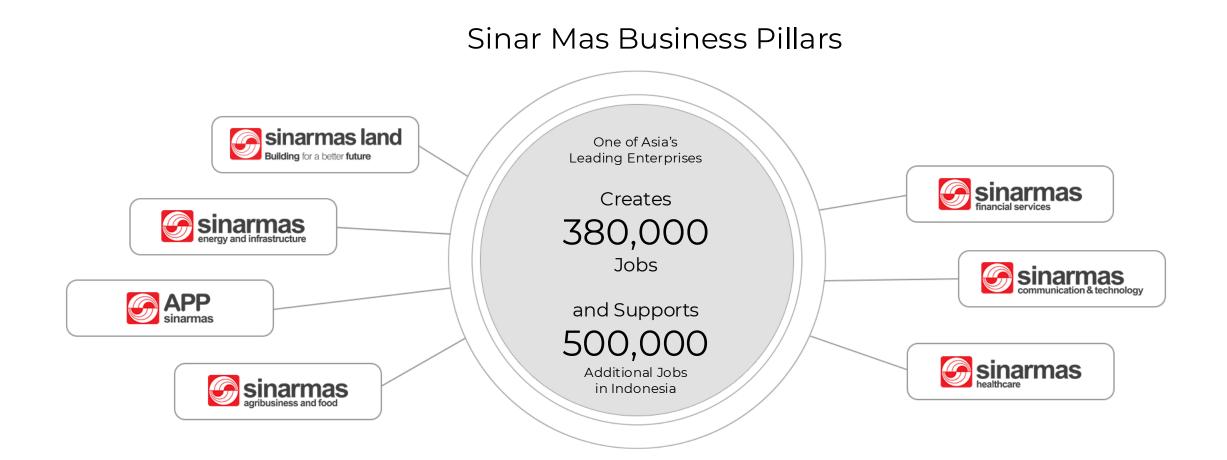
**SESSION 2** 

# UNLOCKING GLOBAL OPPORTUNITIES THROUGH **INDONESIA'S SPECIAL ECONOMIC ZONES: INNOVATION, INVESTMENT, AND SUSTAINABLE GROWTH**

Wednesday, 16th October 2024 Wayra Room, 67th floor The Westin, Jakarta - Indonesia



## A Glance of Sinar Mas



### **Our Vision**

To be the leading property developer in South East Asia, trusted by customers, employees, society and other stakeholders.



### A group of 4 listed companies both in Singapore and Indonesia



## About Sinar Mas Land Our Portfolio





Alphabeta Building London, UK



TAICANG Yue Jiang Nan



La Grandeur Palm Resort Johor Malaysia



Li Shui Jin Yang Shenyang, China

#### JABOTABEK

City & Township - BSD City, Kota Deltamas, Grand Wisata, Kota Wisata

Retail - Plaza Indonesia, ITCs, The Breeze, Qbig, Epiwalk, Mall Mangga Dua, Mall Ambassador, Pasar Modern

Office - SML Plaza Thamrin, SML Plaza BSD City, Green Office Park, Wisma Eka Jiwa, MSIG Tower

Residential - Taman Permata Buana, Legenda Wisata,

Telaga Golf Sawangan, Taman Banjar Wijaya, Bale Tirtawana

Golf Course & Recreation - Damai Indah Golf BSD City, PIK, Palm Springs Golf Karawang, Ocean Park, Go! Wet

Hotel - Grand Hyatt

MEDAN Office - SML Plaza Medan

#### BATAM

Residential - Taman Duta Mas Nuvasa Bay, Palm Springs Golf & Country Club

#### SEMARANG

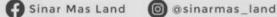
Retail - DP Mall Semarang Hotel - Rooms Inc - Semarang

#### SURABAYA

Office - SML Plaza Surabaya Retail - ΠC Residential - Wisata Bukit Mas, Villa Bukit Mas

#### BALIKPAPAN

Residential - Grand City & Balikpapan Baru Retail - Mall Balikpapan Baru



## About Sinar Mas Land Our Portfolio





## **Our Holistic and Vibrant Community**











40,000 Houses Built

1,500 Houses Built Every Year

12,000 Apartments Units Built

1,000 Apartments Units Built Every Year

250,000 Business Owners, Students & Visitors

200,000 Residents

114 Health & Wellness Facilities

**51 Religious Facilities** 

Formal School 145,000 Students 69 Primary / 60 Junior & 71 Senior

9,000 College Students 3 Universities 1,000 Graduates per Year

Tech Focus Education 200 Graduates per Year of Apple iOS Developer Academy

1,200 Other Graduates per Year from Several Digital Schools

> 65 Informal Education institutions

71 Preschool & Daycare Facilities

25 Ha BSD Green Office Park

1st Green District in Indonesia with 65% Green Area

10,000 Workers Populated 5 Building

Unilever Indonesia Headquarters

26 Ha Digital Hub

ICE 22 Ha, 10 Exhibition Halls, 1 Convention, 29 Meeting Rooms 3.5 Million Visitors Annually

FORESTA Business Lofts

Hotel

The Breeze 13.5 Ha the First Open Air Entertainment Center in Indonesia 3 Million Visitors Annually

AEON Mall 15 Ha The First Japanese Mall in Indonesia 12 Million Visitors Annually

QBIG Retail Complex 17.5 Ha Ace Hardware, Lulu Hypermart, etc

Grandlucky Superstore

**3** Million Visitors Annually

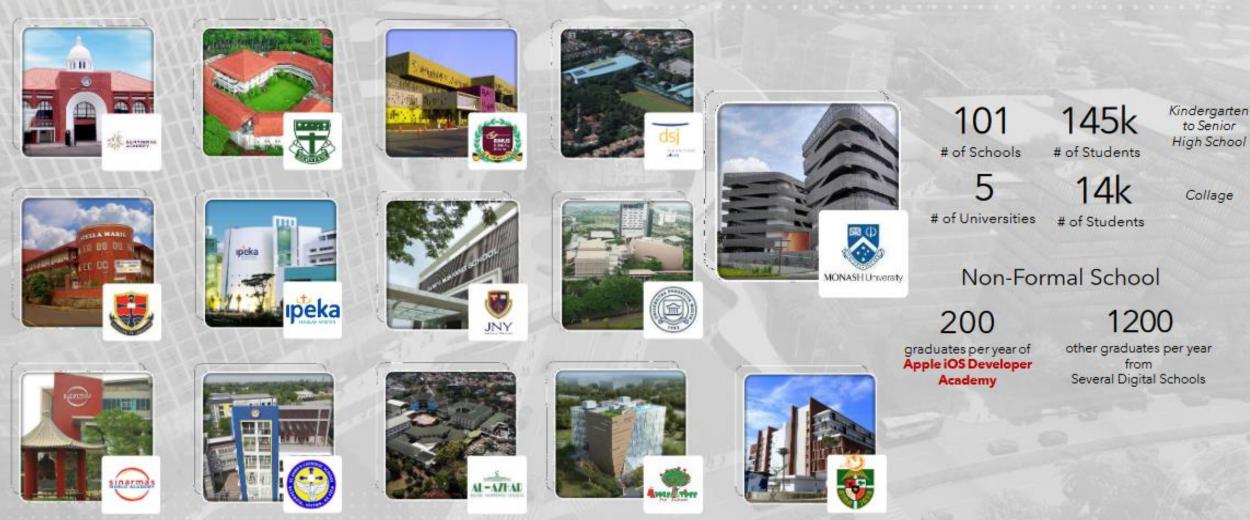
8.5 Ha Ocean Park Water Adventure

5 Ha BSD Xtreme Park

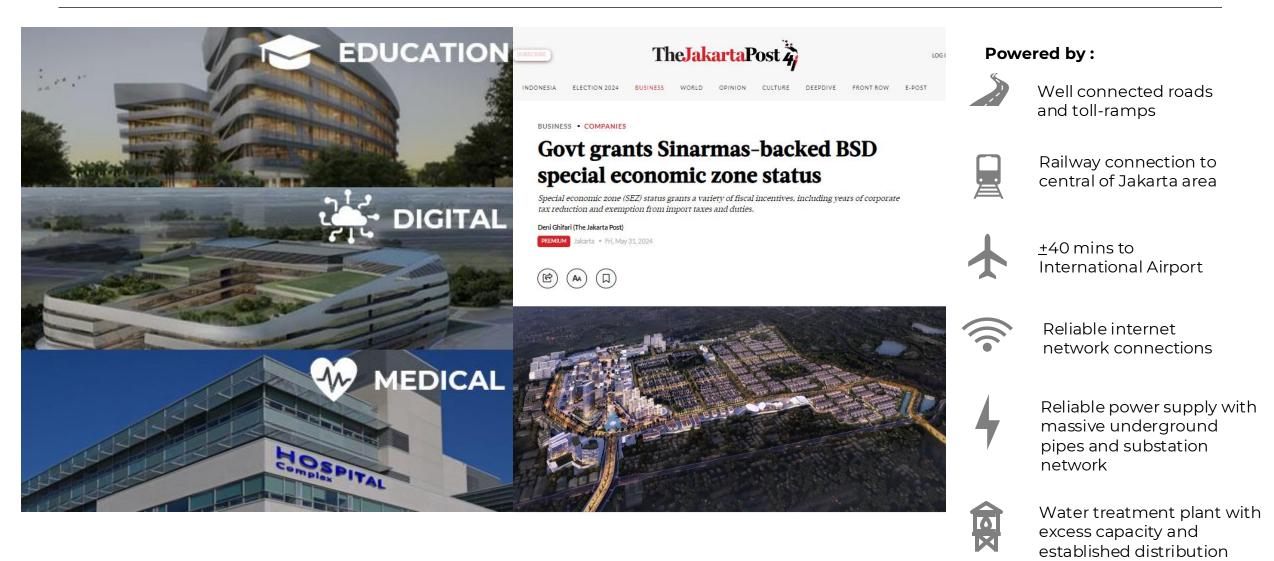
1 Ha BRANCHSTO Equestrian Park



## BSD City Overview Education



### SML has prepared 60 ha of Special Economic Zone (SEZ) at BSD City for Education, Digital, and (Bio)Medical investments



#### 94

network

### Living Lab Ventures

# WHO WE ARE

Living Lab Ventures is a agnostic corporate ventures by **Sinar Mas** Land.

We invest in global-minded entrepreneurs building exceptionally high impact companies by leveraging our expertise, support service, and ecosystem.

We focus where technology, innovation, and capital can unlock longterm value and drive economic growth on markets



## **International Landing Pad**

International Incubation Center aims to be the next global hub for global companies. Nestled in BSD City, we help startups across the globe to expand their market to Indonesia through an openinnovative approach and real-life use cases from our lucrative ecosystem.

### Direct Exposure to Indonesian Market

Gain access to a network of potential customers and partners within BSD City, allowing you to gather realtime feedback, achieve product-market fit and iterate quickly.

### Leverage Sinarmas Land Ecosystem

As part of Sinarmas Land's ecosystem, we offer unique access to a vast network of resources and existing in-house apps (One Smile and Lingkup) with 25.000+ active users that enable integrated

### Funding & Investment Opportunities

Aside from getting connected with our investment team, startups also get to pitch their businesses to curated audience of investors and partners in our **networking event**.

### **Collaborative Environment**

Our vibrant co-working space fosters a **dynamic community of international startups and industry experts.** This enables you to collaborate with like-minded individuals and build lasting connections.

developments.

## **Tap Into Our Ecosystem**

Retall Stoppin



Downtown Modison

# Living Lab Ventures

LLV is proud to become the strategic partner of international government agencies who share similar focus in the development of smart city pillars: smart living, smart, mobility and smart environment. The partnership entails three strategic areas that demonstrate LLV's commitment in nurturing early stage startups across the globe.

### 1. Go-to-Market Partner



LLV signed an MoU with **JETRO** to support Japanese startups ecosystem by becoming the **official go-to-market** partner in Indonesia through BSD City. Startups will get direct market access and leverage Sinar Mas Land's ecosystem to grow their businesses.



#### JP The Jakarta Post

#### Homegrown Living Lab Ventures signs MoU with JETRO -The Jakarta Post

Living Lab Ventures, a homegrown venture capital firm owned by property giant Sinar Mas Land, announced a collaboration with the Japan ...

### 2. Proof of Concept

JETRO Enterprise

Exploring various innovative solutions that can address real pain points faced by Sinar Mas Land as a company and fulfill BSD City needs. Current ongoing projects cover Al-powered automated customer service, carbon credit measurement and smart building.





Alice Style is Japan's number one sharing and rental platform. Al Style enters indonesian Market together with LLX. It has offline on at AEON Mall BSD an

#### Define and iterate new market entry strategy based on Inde umer behaviour Go-to market partner to Indonesia (specifically BSD City) notion via LLX promotion channels for RSD City Operational, marketing and ad-hoc suppo

Visit Us: http://livinglab.ven

### 3. Soft-landing Assistance

Providing technical support for **global companies** who plan to expand their market to respective countries. Supports include **potential investment**, legal assistance, dedicated mentorship, local community access and VC network.



Koran TEMPO

#### Living Lab Ventures Kolaboratif dengan IHK Berlin Germany

Sinar Mas Land melalui Living Lab Ventures (LLV) mengumumkan aliansi strategis dan kemitraan kolaboratif dengan The Berlin Chamber of ...

5 days ago



1 month ago

# A Global Hub for Expansion

Leveraging our global network, LLV connect companies and markets across the globe, \_\_\_\_\_ enabling startups to grow and expand beyond their local market





## THE LAUNCH OF BIOMEDICAL CAMPUS AND BIOMEDICAL FUND

Sinarmas Land is investing IDR 2 Trillion for infrastructure development of the Biomedical Campus, a facility to develop an ecosystem of health facilities over the next 5 years by leveraging information technology and biotechnology. To accelerate this agenda, LLV has pledged a commitment to support early-stage health-tech startups by setting up a Biomedical Fund.





# CALL FOR COLLABORATION

We invite Global companies, universities and startups to be a part of transformative journey to advance Indonesia's healthcare, education and digitalization.





# CONTACT FOR PARTNERSHIP OPPORTUNITIES

Sachin Gopalan, CEO M: +62 819 0803 8130 E: sachin.gopalan@ief.co.id



**PROMOTING ECONOMIC & SOCIAL PROGRESS** 

