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KIND,
a Korea's
only institute
supporting
overseas
PPP projects.

KIND takes
initiative
for successful
PPP project
worldwide.



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Korea Overseas Infrastructure & Urban Development Corporation

Leading Global
Infrastructure Markets

KIND





Reliable Companion for Successful Global Infrastructure PPP Projects

CEO MESSAGE

Greetings!

I am Kyong-goo Hur, President & CEO of the Korea Overseas Infrastructure & Urban Development Corporation (KIND).

Since the world is facing drastic climate changes and rapid urbanization today, the need for infrastructure investment is emerging greater than ever with the gap between infrastructure demand and supply hardly to be filled in the near future. The highest priority, therefore, has been attached to infrastructure investment not only in Korea but also in other numerous countries on this globe.

KIND is now ready to serve as a facilitator for efficient Public-Private Partnership (“PPP”) projects worldwide, collaborating with various global PPP players to help fill such gap.

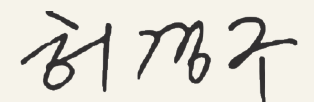
As required in each of our partner countries, KIND will devise and customize its way of support so that Korea’s rich experiences and technical expertise of private and public sectors could be fully channeled into the entire process of PPP project development including project identification, project structuring, construction, O&M, and finance. This KIND way of support will also ensure economically, environmentally and socially viable development, thereby creating a virtuous circle of sustainable growth of partner countries.

In this ever-growing global infrastructure market, KIND will exert the utmost endeavor to integrate and maximize our capacities together with our potential partners. As a team, we will be able to promote more successful PPP projects in the days to come.

We look forward to partnering with you.

Korea Overseas Infrastructure &
Urban Development Corporation

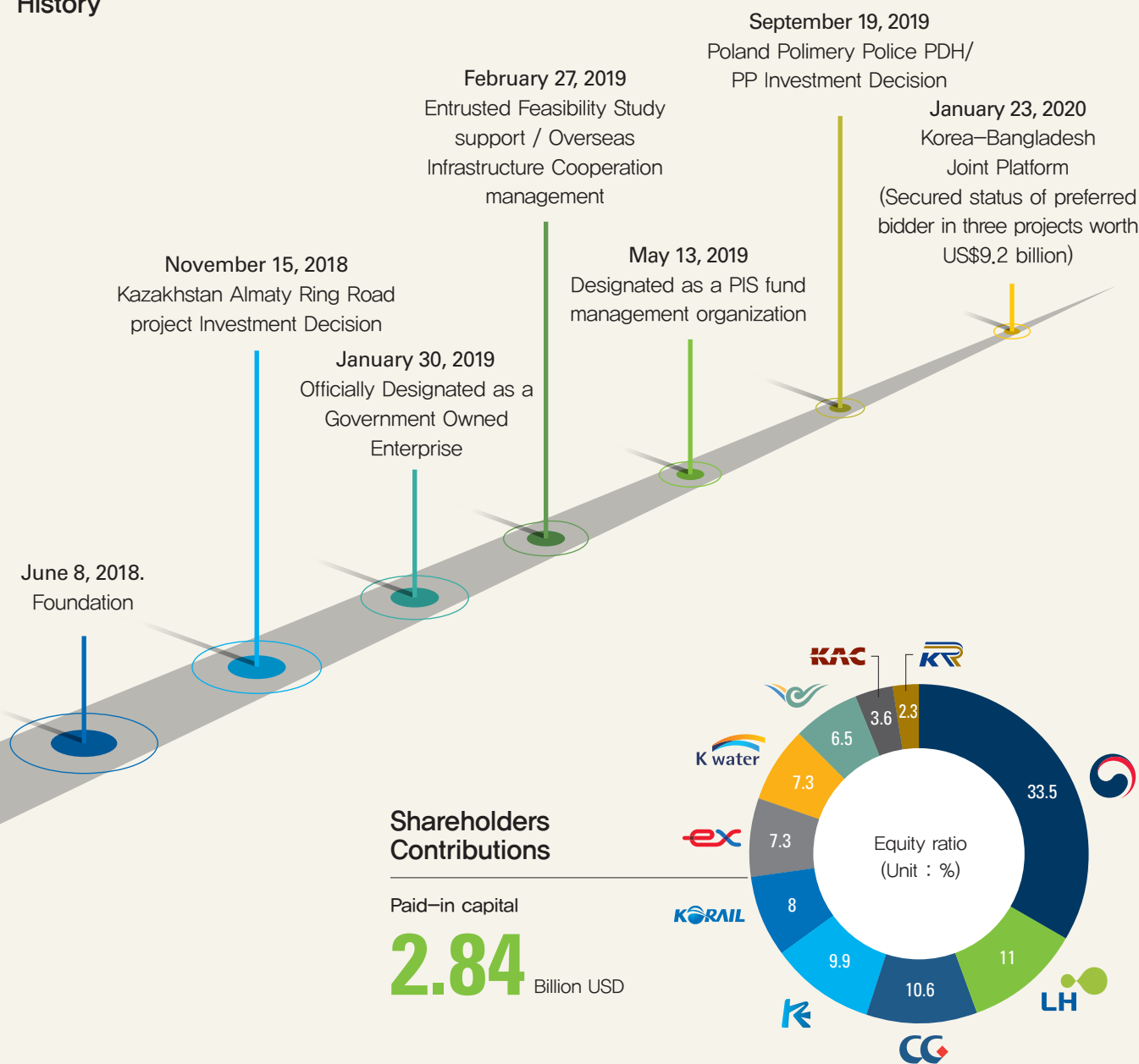
President & CEO Kyong-goo Hur



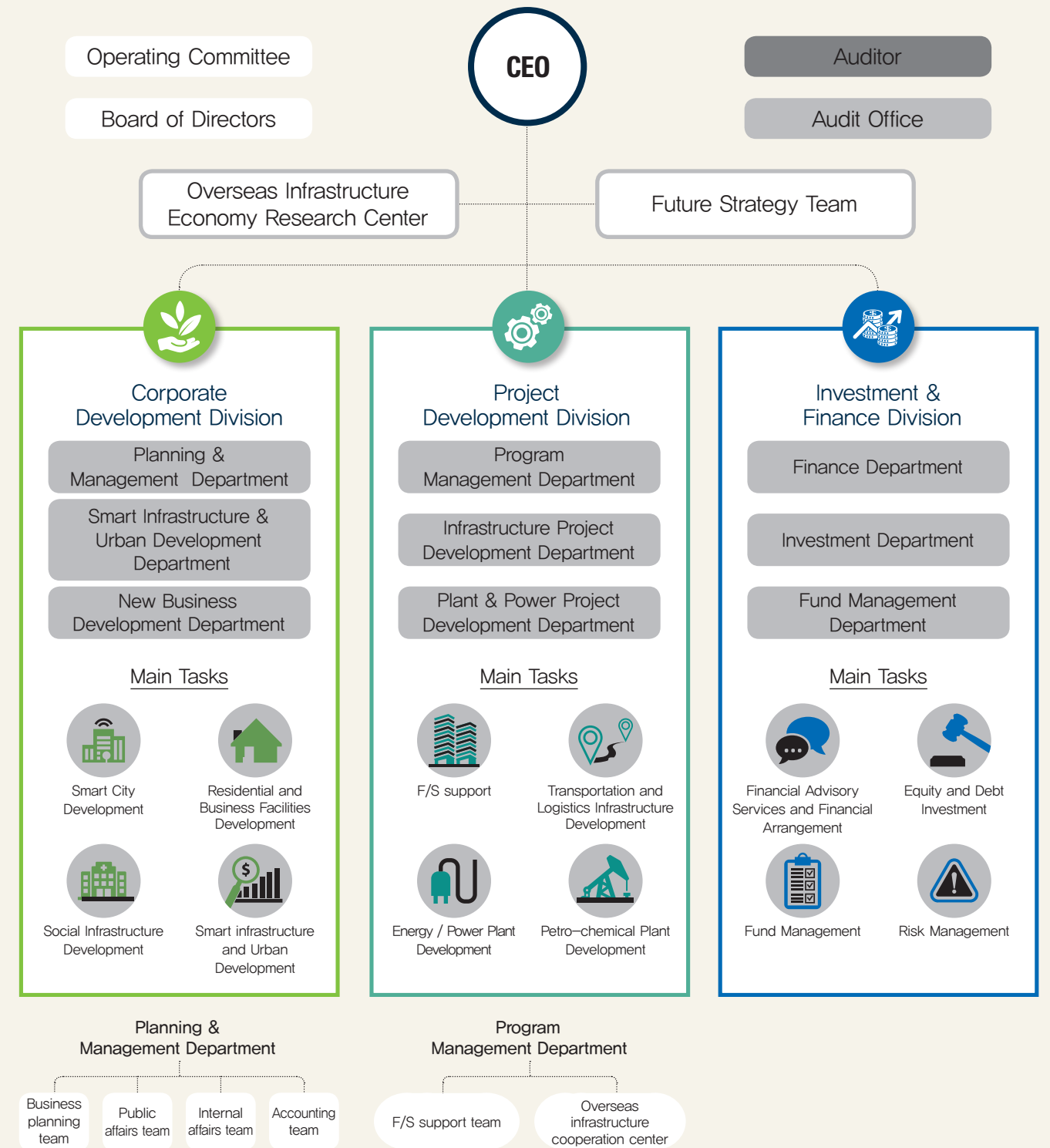
KIND Organization

We promote global PPP projects to develop a better future through better Infrastructure.

History



Organization Chart



- Business model
- G2G Platform
- Overseas Infrastructure Cooperation Center

We identify infrastructure project opportunities through various channels and make it mutually beneficial for the partner countries and Korean sectors.

Business Model

We make infrastructure projects into lucrative and life-enhancing ones through multi-faceted support.

Intricate support means for global PPP Projects



Public

KIND

Sponsor

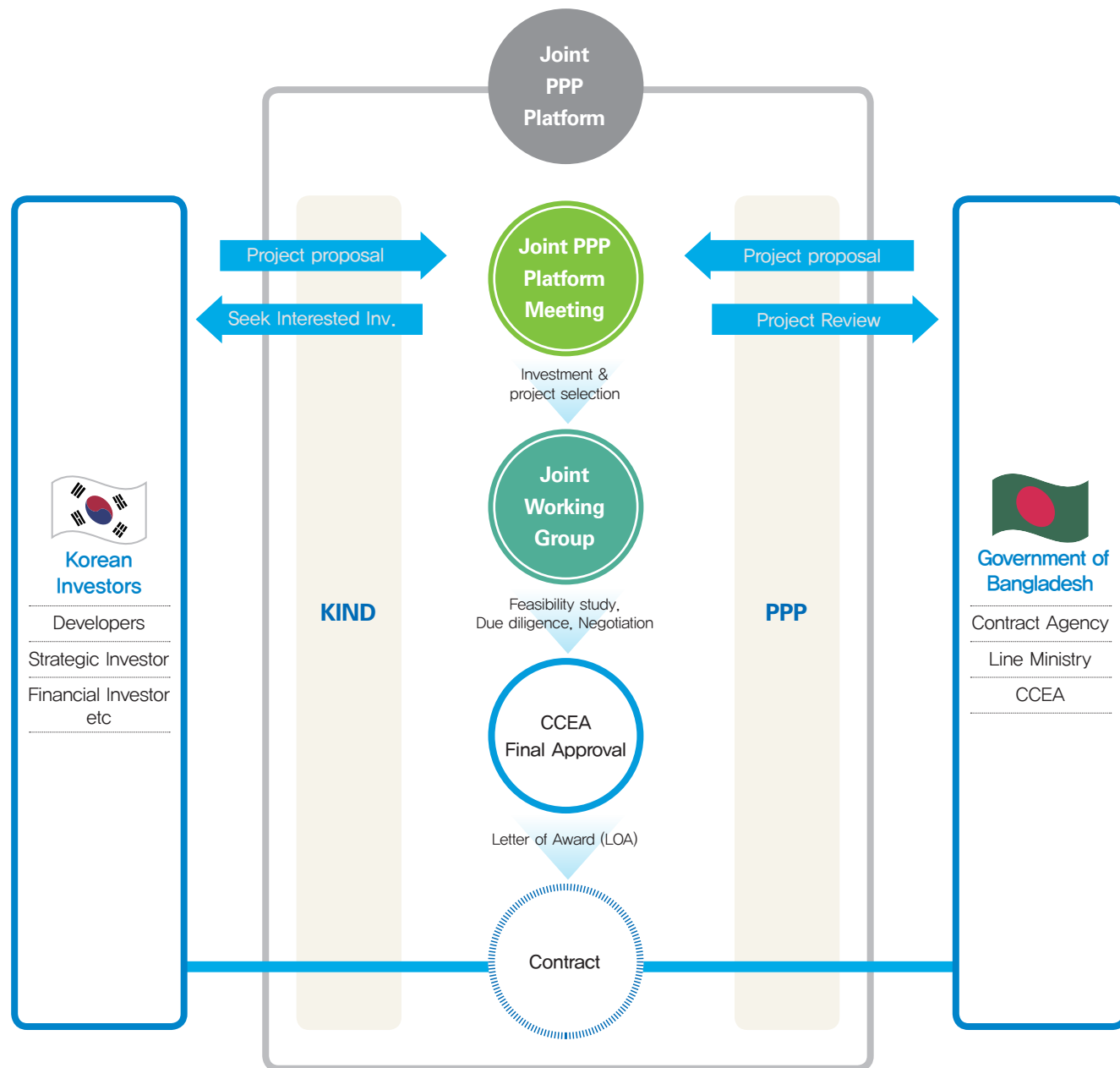


Acting as an effective public-private cooperation channel as a both public institution and project developer



G2G Platform

KIND provides fast-track solution to expedite infrastructure project identification and development, which enables direct project proposal and negotiation among participants.



This Platform invites several Korean Investors having an interest on the potential PPP Projects and creates new possibilities in Bangladesh.

Overseas Infrastructure Cooperation Center

KIND operates Overseas Infrastructure Cooperation Centers in countries with a large infrastructure market and high growth potential, providing on demand supports for successful Infrastructure projects.

Operating overseas infrastructure cooperation centers

- Operating four centers in Indonesia, Vietnam, Uzbekistan and Kenya
- Operating based on consignment contracts of the government



Uzbekistan (Tashkent)

Korea-Uzbekistan Infrastructure Cooperation Center

Plays the role of main bridgehead for entering into the CIS region as the main base of New Northern Policy.



Vietnam (Hanoi)

Korea-Vietnam Infrastructure Cooperation Center

As the fourth trading partner of South Korea, demand for infrastructure is constantly increasing.



Kenya (Nairobi)

Korea-Kenya Infrastructure Cooperation Center

Its domestic situation is stable with a market economy. Located at the geopolitical key point



Indonesia (Jakarta)

Korea-Indonesia Infrastructure Cooperation Center

World's 16th-largest with high demand for infrastructure and great potential as a key base.

- Offers systematic support with HQ. Please visit nearby center for more information

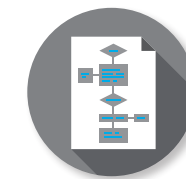
Functions



Project Identification in infrastructure fields



Building cooperative networks



Information Exchange



Supporting project proposals and project structuring

- Scope of Business
- Service Procedures
- Feasibility Study Support

We support project development throughout the whole process, starting from implementing feasibility studies to realization of projects.



Scope of Business

KIND expands opportunities in global market with Korean companies, building a better millennium by providing comprehensive services to expand quality infrastructure and urban development projects.

Project Classification



Major Investment Methods

Common	Investment target	Projects in which a Korean company is involved
	Target project	Country with credit rating of 6th grade among OECD countries or with sovereign rating of BB-
	Individual investment limit	Up to 40% of our capital
Equity	Investment limit	Within 30% of SPV's equity. Major shareholders among Korean companies are avoided.
	Investment standard	Based on U.S. Treasury bond yields and national/project risks.
Debt	Investment standard	Varies due to financing costs and the prime cost of construction, interest of senior bond and commission level.
Beneficiary certificate	Investment standard	Determined in accordance with the separate internal procedures.

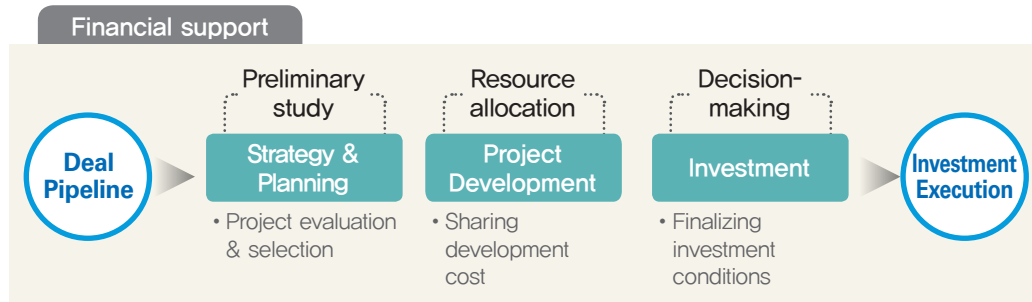
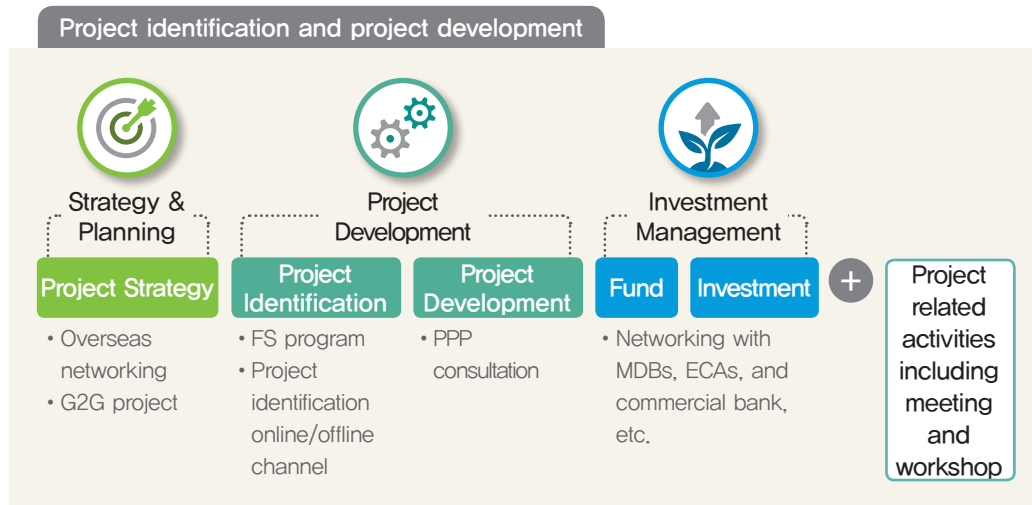
Service Procedures

We render systematic and professional support at all stages of the project, including identification of overseas investment development projects, feasibility studies, collection of lucrative project information, and financial support.

Project Procedures



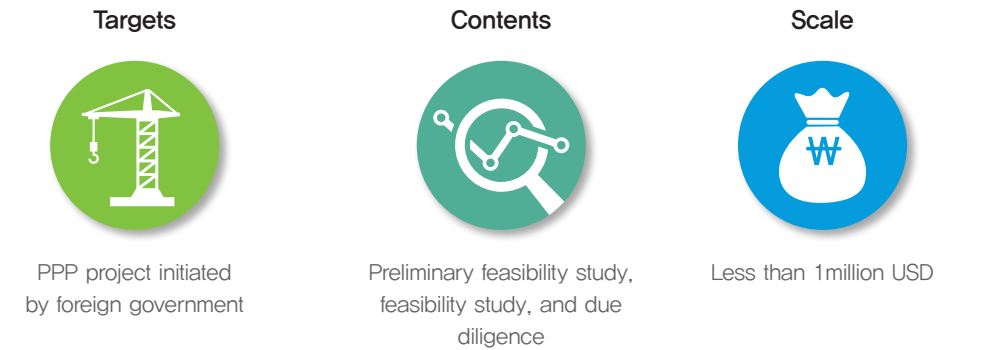
Work Procedures



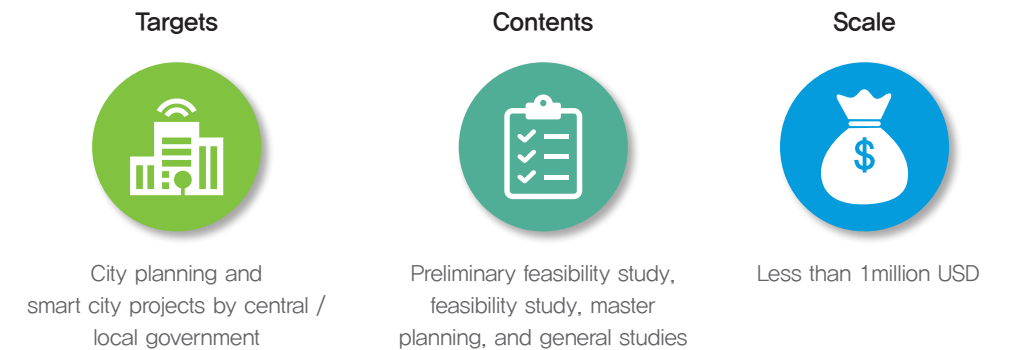
Feasibility Study Support

KIND provides assorted services to reduce the initial development-cost and promotes the development of infrastructure projects by our own F/S support and K-city Network program.

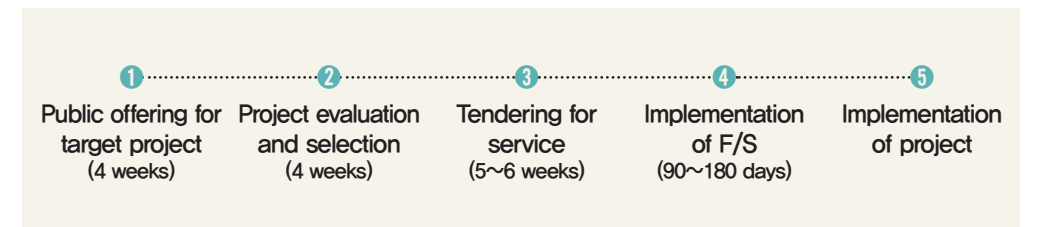
Overview of F/S Support



Overview of K-city Network



Estimated Schedule



- Financial Consulting
- Financial Arrangement and Investment
- Fund Management

We provide optimized financial solutions by establishing multi-faceted network channels and joint financial support platforms.

Financial Consulting

KIND ensures successful financing for PPP projects through customized financial structuring advisory services for overseas projects.

Tasks for which Responsible



Project structuring and F/S revision



Project risk analysis



Contract revision and negotiation aid



Financing plan establishment



Preparing financial model



Advisory selection (legal, environmental, technical, financial, etc.)

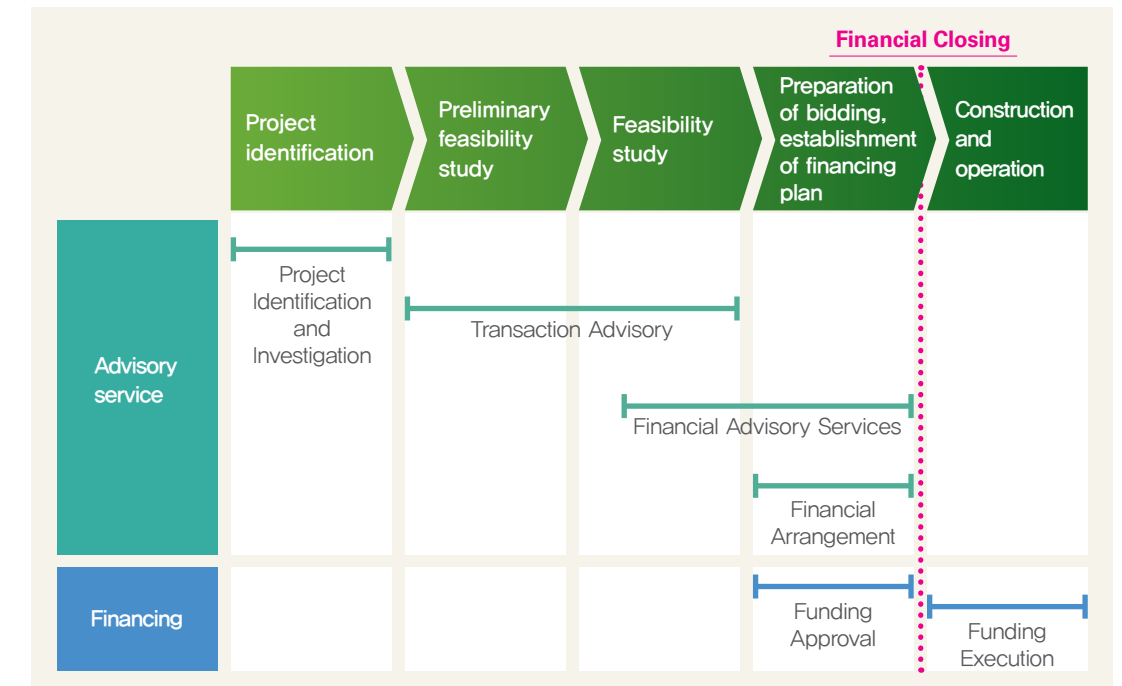


Preliminary Information Memorandum (PIM) preparation and Mandated Lead Arranger (MLA) selection



Supporting consultation process of term sheets and financial agreements with lenders

Stage-wise Support



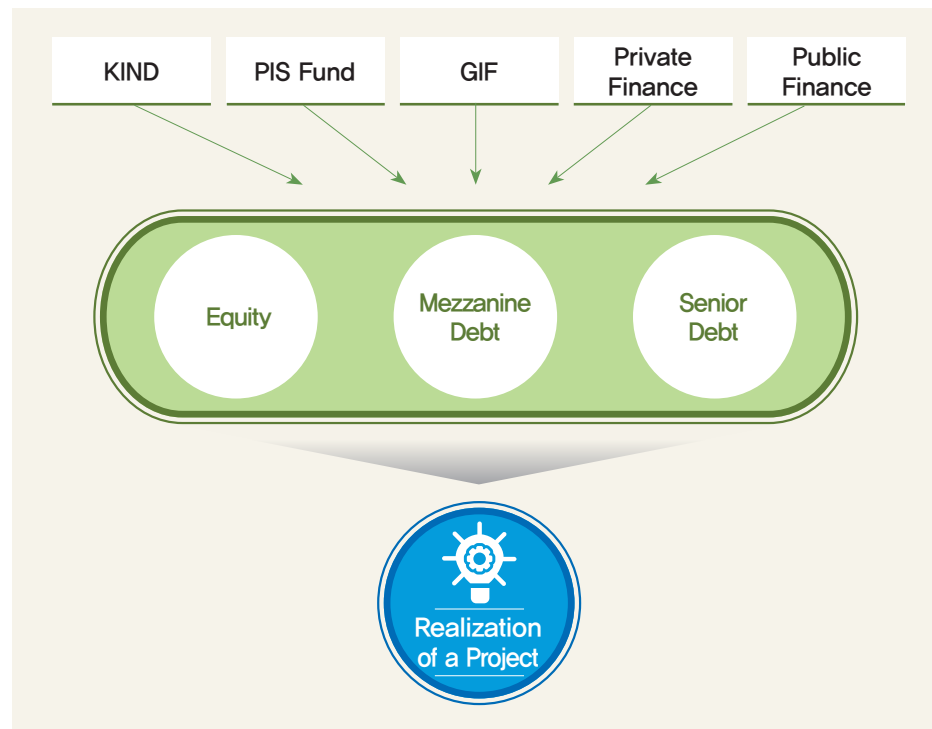
Financial Arrangement/Investment

KIND guarantees various ways of financing to support global PPP projects.

Project Procedures



Project Platform



KIND plans to expand joint investment by establishing a cooperative platform with the Global Infrastructure Fund (GIF), the Plant Infrastructure Smart City Fund (PIS Fund), and public and private finance in order to support global infrastructure projects.

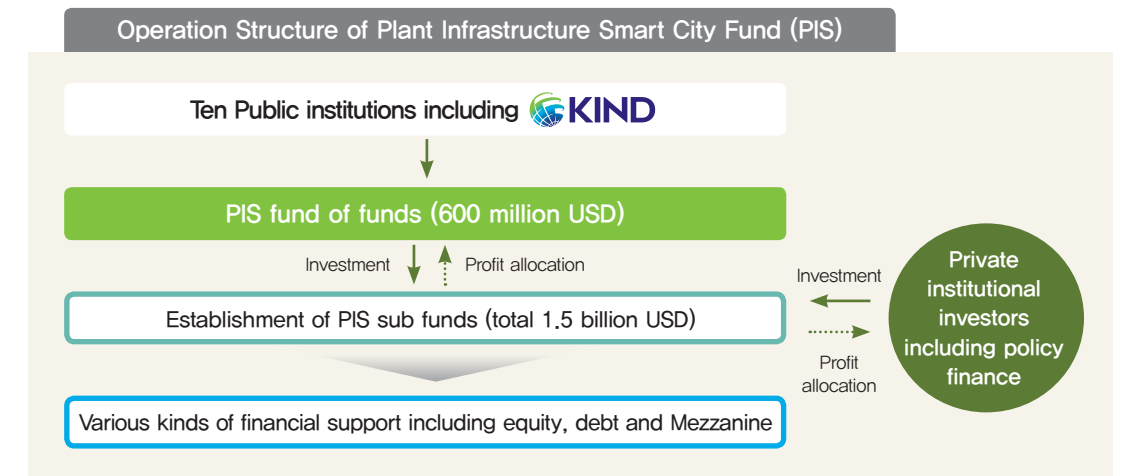
In addition, we plan to improve bankability of infrastructure projects by arranging financial support tailored to project characteristics and designing an optimal financial structure to reduce risks.

Fund Management

KIND enhances the bankability of projects through the efficient operation and management of PIS Fund (Plant Infrastructure Smart City Fund) and GIF (Global Infrastructure Fund).

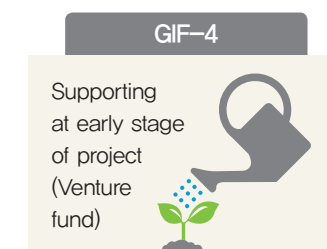
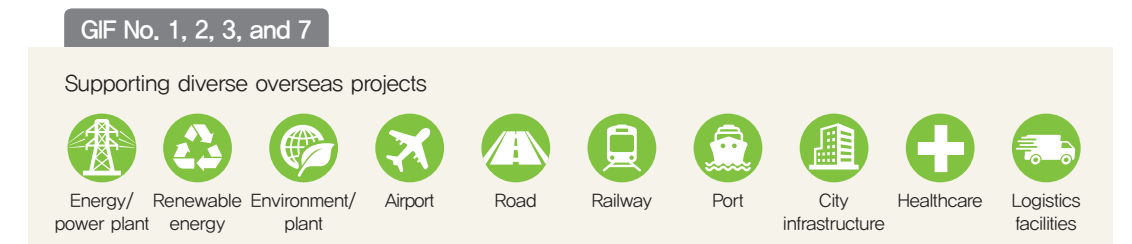
PIS Fund

A large-scale fund in a form of a fund of funds. Created to identify and promote investment in PPP projects related to plant, infrastructure, and smart city industries worldwide.



GIF

A blind / project fund created to invest in an infrastructure project conducted by Korean construction companies.



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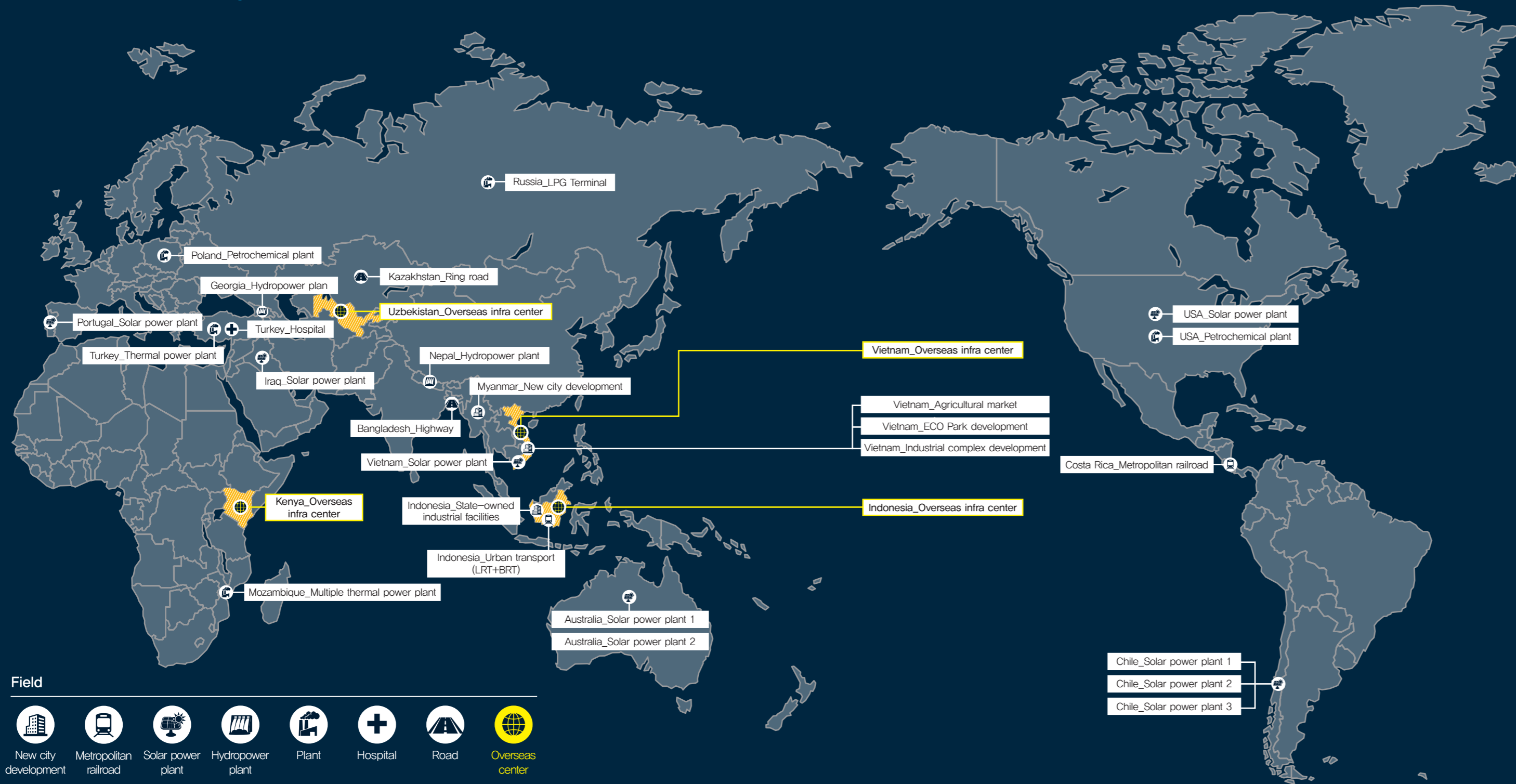
Nations

26

Projects

4

Centers



Field

- New city development
- Metropolitan railroad
- Solar power plant
- Hydropower plant
- Plant
- Hospital
- Road
- Overseas center



KIND, Team Korea that Leads the Global Infrastructure Markets

KIND actively supports Korean companies struggling in the global infrastructure markets in comprehensive ways of identifying, developing, constructing, operating and financing overseas investment development projects; and contributes to improving the quality of life and sustainable growth in partner countries through the PPP project.