

# KIND NEWSLETTER

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- KIND held the 4<sup>th</sup> Korea–Bangladesh Joint PPP Platform Meeting *p.2*
- Approved to Invest in Economic Housing Project in Cebu, Philippines *p.3*
- A Successful Meeting for 2021/22 EIPP *p.4*
- MOU Between KIND and AYGM, Signed in Turkey *p.8*





## 4<sup>th</sup> Korea–Bangladesh Joint PPP Platform Meeting held

KIND held the 4th Joint PPP Platform Meeting with the Bangladesh Public–Private Partnership Authority(PPPA) on 2<sup>nd</sup> of March and announced that it has secured priority business rights for the construction and operation of power transmission lines in Purbachal New Town, Bangladesh.



This power transmission line project is a PPP project worth about \$700 million (investment development-type project), which KIND and Korean company(GS E&C) independently carry out, and plans to immediately enter into a feasibility study to expedite project development.

This is the result of actively supporting Korean companies' overseas expansion by forming Team Korea led by KIND. When considering Bangladesh's demand for infrastructure development, KIND will continue to discover cooperative projects between the two countries through G2G collaboration in the future.

In addition to Purbachal transmission line project, a total of nine new projects have been proposed from both countries and specific efforts will be made to discover follow-up projects.

### Team Korea securing priority business rights for Bangladesh transmission businesses worth \$700 million

The joint platform between the two countries was formed in April 2019 by signing a memorandum of understanding(MOU) between KIND and PPPA. Through the previous three joint platform meetings, Korean companies acquired priority business rights for a total of four projects (total of \$10.2 billion). Through this meeting, Korea achieved the feat of securing additional priority business rights.

For this Joint PPP Platform Meeting, major Bangladeshi figures visited Korea to reaffirm their willingness to cooperate between the two countries. Seong-won Yun, Vice Minister of Land, Infrastructure and Transport and Kang Hoon Lee, CEO of KIND attended for our side. Sultana Afroz, the Secretary and CEO of PPPA attended for the Bangladesh side.

KIND CEO, Kang Hoon Lee revealed his resolution. "At a time when orders for overseas infrastructure projects are stagnating due to COVID-19, we will do our best to discover new projects and acquire additional priority business rights to establish a stable order base for Korean companies."

Next Meeting will be held in the last quarter of this year in Dhaka.



*Project Site of Purbachal New Town Transmission Line*



*Photo of Joint PPP Platform*



## Construction of Almaty Ring Road in Kazakhstan is Underway.

Almaty Ring Road, Kazakhstan's first infrastructure PPP project, is currently under construction to ease traffic congestion in the capital city of Almaty. The total project cost is 743 million dollars, building 21 circular roads, bridges, and 8 interchanges with a total length of 66km. This project is meaningful in that Korea Expressway Corporation, a public corporation in Korea, and SK ecoplant, a private construction company, formed a team to participate in the entire project process leading to finance, construction and operation. KIND acquired a stake in SK ecoplant and is indirectly investing and supporting it. About 60% of the construction is underway with the aim of opening in 2024.



## KIND Approved to Invest in 3,171 Units of Economic Housing Project in Cebu, Philippines

KIND decided to invest in the economic housing project which will provide more than 3,000 units in Lapu-Lapu city, Cebu province, Philippines cooperating with Saekyung.

Cebu is a very attractive tourist site and shows high population growth. Besides, a long term mortgage program (PAG-IBIG) and remittance from Overseas Filipino Workers (OFW) are increasing housing demands in the region.

Although Saekyung is a small-and-medium-sized enterprise, it has expertise in the housing business and has provided the largest number of housing in the Cebu region. Acknowledging such expertise, KIND selected the project in the 2020 F/S Support Program and engaged in the project development together.



*A panoramic view of Saekyung Village 1, 2 and 3 built by Saekyung in Cebu*

It marked the first case of KIND's investment after F/S support.

Following the New Southern Policy of the Korean government, KIND intends to expand its investments further to ASEAN countries.



## A Successful High-Level Policy Dialogue and Kick-off Meeting for 2021/22 EIPP

On February 8, KIND jointly held a kick-off meeting for each of the seven projects with KDI after a high-level policy dialogue on the 2nd year of EIPP. Due to the COVID-19 pandemic, officials from related ministries in Indonesia, including Bappenas, attended the dialogue remotely via video conference.

MoEF, KIND, KDI and Bappenas attended for high-level policy dialogue. It started with greetings from Eui-soon Jang, director of International Economic Cooperation Strategy Division from MoEF, followed by a response from Taufik Hanafi, Vice Minister of Bappenas. Following the greetings, the dialogue touched on issues regarding the introduction of EIPP system, the current status of relocation of the capital city in Indonesia, and requests for cooperation. The attendees had a highly productive dialogue which helped strengthen cooperation between two countries and further reinforce our shared aim of establishing a new economic growth based in the East Kalimantan area.

On the same day, KIND, KDI and directorates of Bappenas with project consultancies attended the kick-off meeting and every project PM reported on research direction and detailed study plans. After receiving reports, participants in the kick-off meeting had an active discussion on effective ways to carry out tasks through Q&A.

Following the kick-off meeting, the 2nd year of EIPP projects will be completed in November—after field studies (April–May), interim report meeting and government officials' workshop (May–June), and the final report meeting (September–October) are completed.



*EIPP High-level Policy Dialogue*



*EIPP#4 Kick-off Meeting*

## [Interview] A Valuable Week at KIND – Dwiki Sarahidha, Indonesia MoPWH

KIND hosted an internship program for MIPD (Master of Infrastructure Planning and Development) trainees for a week from February 7 to 11. Here is the story of Dwiki Sarahidha, an Indonesian trainee who worked in the Plant and Power Project Development Department.

**Q. Could you give us a brief introduction about yourself and your work?**

A. I'm currently taking a master's degree at University of Seoul majoring in Infrastructure Planning and Development. I work at the Ministry of Public Works and Housing of Indonesia, and the main task is to plan and implement the settlement(residential areas) development, including the basic infrastructure in an area, such as environmental roads, drainage, environmental parks, etc.

**Q. What did you learn in KIND during the internship period?**

A. It was time to find out how KIND is promoting global PPP projects with governments and companies in each country, and to think about ways to apply them to Indonesia. Also, I learned a lot from discussing various KIND's projects such as Indonesia water treatment, Philippines Affordable Housing, Vietnam Social Housing with team members from the Plant and Power Project Development Department as well as with other departments.

**Q. What was the most memorable moment during your internship?**

A. I remember the presentation I made about the MoPWH introduction and the PPP business in Indonesia. While preparing for the presentation, I was able to learn a lot about PPP Project, and it was a very useful time to have a discussion with KIND members through Q&A session.

**Q. Any last remarks?**

A. I would like to thank KIND for giving me this great opportunity to have an internship and sharing experiences with me despite the limited time. I hope KIND could be one of the best and reliable partner for Indonesia's government in the future especially with infrastructure projects.



## In-House Graduation Ceremony for Two Brilliant Rookies

COVID-19 has deprived us of many joys – sometimes even the simplest ones such as celebrating and commemorating our precious moments in life together. The two young and smart assistant managers, Ms. Gahyun Lee and Ms. Kyungeun Ahn, were about to miss probably one of the most important events in their entire lifetime – the college graduation. However, Mr. Kang Hoon Lee, President and CEO of KIND was there to save the day. Under his robust leadership, Team KIND altogether managed to prepare for a little but heart-warming event for these two rookies to congratulate on their achievement.

Let us wish these brilliant youngsters a long and fruitful trajectory in the years to come.



## New Shipmates on Board – All Hands on Deck!

Following the ambitious launch of KIND leadership 2.0, there are massive tidal waves ahead for KIND to sail through to continue her journey. The bigger her organization and function gets, the heavier becomes the burden on her shoulder. Recruiting more capable hands is the only option to survive in these dark and black period of COVID-19 and seemingly never ending uncertainty. 9 more members both passionate and professional, just joined KIND. Looking forward to fully maximizing the use of their respective gifts and talents for KIND to pave a safe way ahead in the year 2022 as a pathfinder and reliable companion.



## KIND ESG Management Acceleration

Since the emergence of ESG issues on the globe, the interest in these issues has grown and responsive efforts have increasingly been made by strengthening regulations in the institutional sector, expanding investment in ESG in the financial sector, and adopting ESG principles in the corporate management sector.

In this regard, during the board meeting in March, the planning office of KIND made a report to executives on ESG trends at home and abroad and KIND's ESG goals.



The main contents are as follows. In the organizational management area, we plan to form and run an ESG Management Committee, launch an ESG Management Council with related organizations, collect information on ESG trends of overseas infrastructure cooperation centers, and develop related networks.

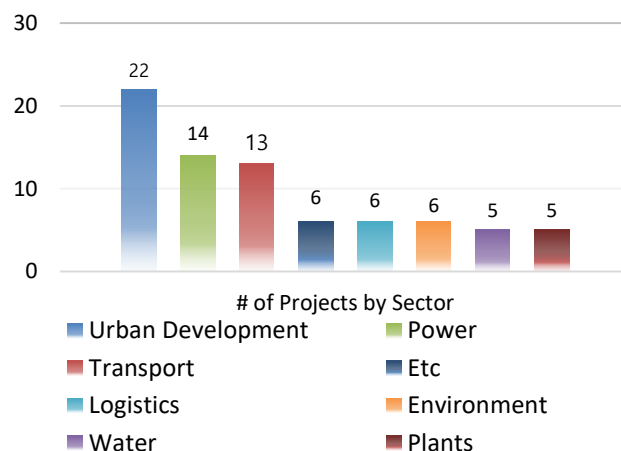
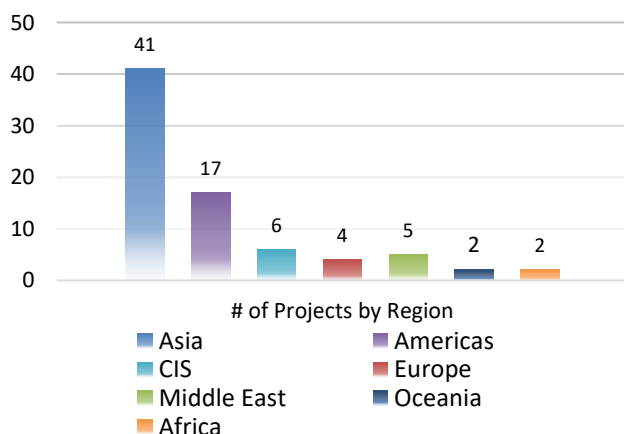
In the business promotion area, we aim to find ways to take into account a company's ESG evaluation ratings by improving how feasibility studies are conducted, and to come up with the standards of ESG-based infrastructure businesses and ESG-based feasibility study processes by establishing an ESG business portfolio.

In addition, we plan to discuss the creation of a national fund for ESG infrastructure investment in consultation with related agencies.

## KIND's Committed Investment: 16 Projects

Project	Time	Commitment	Status
Kazakh Almaty Ring road PPP	'18.4Q	\$ 15.0M	Construction
Chile Talca Solar Power	'18.4Q	\$ 6.5M	Operation
Poland Polimery Police PDH/PP plant	'19.2Q	\$ 57.0M	Construction
Chile Maria Pinto Solar Power	'19.4Q	\$ 3.5M	Working for financial closing
Nepal UT-1 Hydropower	'20.2Q	\$ 55.1M	Construction
Chile Guadalupe Solar Power	'20.2Q	\$ 3.8M	Partial completion, Remaining process in progress
Vietnam Hung Yen Industrial Park	'20.4Q	\$ 3.8M	Working for financial closing
Indonesia Probolingo Port	'20.4Q	\$ 1.2M	Construction
Saudi Arabia Tanajib CHP plant	'21.2Q	\$ 17.0M	Construction
Vietnam Hanoi Social Housing	'21.3Q	\$ 4.6M	Working for financial closing
Pakistan Lower Spat Gah Hydropower	'21.4Q	\$ 70.0M	Working for financial closing
U.S.A. Chicago Hotel	'21.4Q	\$ 11.6M	Working for financial closing
Equity Investment in Chile PMGD Portfolio Solar Powers	'21.4Q	\$ 8.1M	Working for financial closing
Fund Investment in Chile PMGD Portfolio Solar Powers	'21.4Q	\$ 12.9M	Working for financial closing
Indonesia Karian Water Treatment	'21.4Q	\$ 5.5M	Working for financial closing
Philippines Cebu Affordable Housing	'22.1Q	\$ 10.8M	Working for financial closing
<b>Total</b>		<b>\$ 286.4M</b>	

## KIND Deal Pipeline: 77 Projects



## Plant, Infrastructure, and Smart City (PIS) Fund

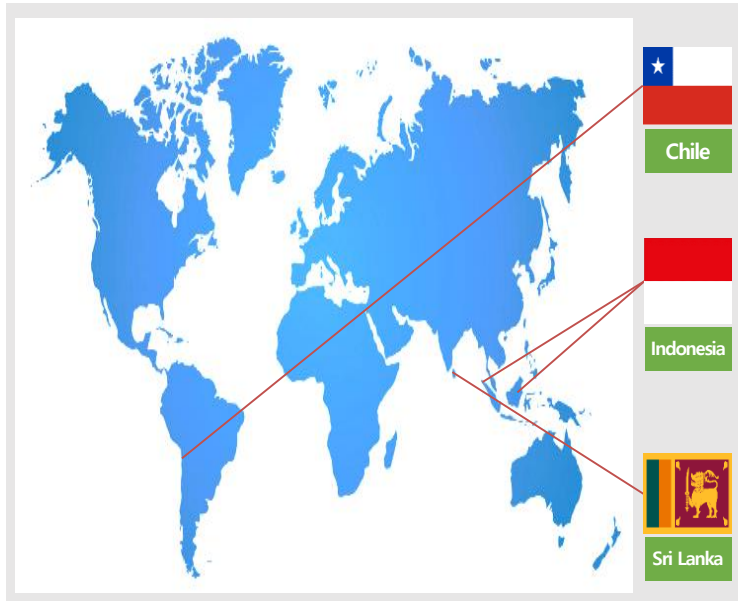
Fund	Plant	Infrastructure	Smart city	Proposal-based
Fund Size	KRW 210 Bil.	KRW 450 Bil.	KRW 240 Bil.	KRW 200 Bil.
Investor	PIS Fund of funds and other financial Investors			
Vintage	2020	2020	2020	2020
Manager	Hanwha AM	KIAMCO	Korea Investment Mgmt.	Korea Investment Mgmt.
Investment	On-going	On-going	On-going	On-going

## Global Infrastructure Fund

Fund	GIF 1	GIF 2	GIF 3	GIF 4	GIF 5	GIF 6	GIF 7
Investors	KIND and others						
Fund Size (KIND Share)	KRW 50 Bil (67%)	KRW 70 Bil (50%)	KRW 123 Bil (54%)	KRW 65 Bil (46%)	KRW 110 Bil (45%)	KRW 110 Bil (45%)	KRW 103 Bil (10%)
Vintage	2014	2011	2016	2017	2019	2019	2019
Manager	KIAMCO	Shinhan AM	KIAMCO	KIAMCO	KB AM	KB AM	Shinhan AM
Investment	Completed	Completed	Completed	On-going	On-going	On-going	On-Going



## 4 Projects to be Studied in the 1<sup>st</sup> 2022 KIND F/S Support Program



The year 2022 marks the 4<sup>th</sup> year of the KIND F/S Support Program, commissioned by the Ministry of Land, Infrastructure, and Transport (MOLIT) of Korea. Four projects were newly selected for F/S in the first quarter of this year, of which three were submitted through the open call early this year.

Currently, a competitive bid for external consultants is ongoing and the F/S for the selected projects would commence once the consultants are nominated in April. F/S results will be shared with project proposers and KIND to seek project development opportunities through mutual collaboration.

Meanwhile, details of 'Proposal Preparation' Support, a new program initiated this year, will be finalized and notified within the first half of the year.

Country	Project	Scale	Period
Chile	Combined Cycle Gas Turbine Project (Brownfield)	500 mil. won	70 days
Indonesia	Tripia-2 Hydropower Project	807 mil. won	270 days
	New Capital Construction Support Industrial Complex Project	630 mil. won	180 days
Sri Lanka	Container Inspection Solution Project	440 mil. won	150 days

## A Success of the Interim Reporting session on 4 K-City Network projects

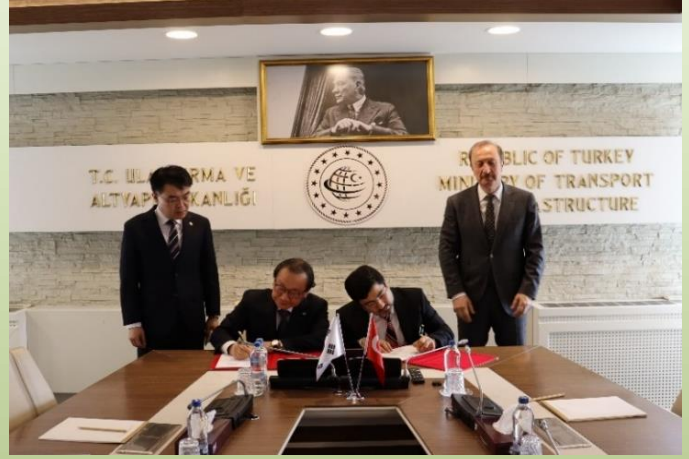
The K-City Network project is a global cooperation program for smart cities. KIND currently operates a total of 4 urban development projects in the second year. In March 2022, KIND held an interim reporting for each project to have a discussion on the progress of projects and exchange opinions with partner countries.

Country	Project	Main Contents of the Interim Reporting
Uzbekistan	Master Planning, a Satellite Smart City in Tashkent	Results of on-site investigations on development conditions, related plans, and related regulations. Report on land use plan and Smart City roadmap & solution.
Kenya	Master Planning, a Smart City in Nairobi Central Station Area	Smart City development strategy and pilot project area selection. Project cost and development necessity based on feasibility study results.
Indonesia	Feasibility Study, the New Capital City Housing	Reports on land use plans, infrastructure construction plans, and public housing construction plans. The project structure for the construction of a pilot public housing complex.
Philippines	Master Planning, a Smart City in the Clark Economic Zone	The review of development conditions, related plans, and other public data. Results of smart city solution planning and financial feasibility analysis.

## MOU Between KIND and AYGM, Signed in Turkey

KIND CEO, Kang Hoon Lee visited Turkey on March 17 to sign an MOU with Turkey's Infrastructure Investment Authority (AYGM). The purpose of MOU was for bilateral cooperation, such as sharing business information and establishing a basis for cooperation in jointly developing global infrastructure projects.

At the signing ceremony, 10 people, including KIND CEO Kang Hoon Lee, Vice Minister of MOLIT Seong-won Yun, and Chairman of the ICAK Sunho Park, attended for our side. About 15 people from Turkey, including General Manager of AYGM Dr. Yalcin Eyigun, Deputy Minister of Transport and Infrastructure Dr. Enver Iskurt attended for Turkish side.



The main contents of the MOU include sharing information on policies, programs, business plans, and implementation, and developing business feasibility studies and master plans to discovering overseas business opportunities.

Through this new partnership with AYGM, KIND hopes to expand its local businesses in Turkey and to cooperate in global infrastructure projects from various angles. In particular, as in the case of the Almaty circular road project in Kazakhstan involving Turkey's Alarko, Mayol, SK ecoplant, and KIND, we look forward to discovering businesses in the transportation sector and entering third countries with Turkish companies.

## CEO, Kang Hoon Lee Attended Dinner Meeting for Representatives of Korean Enterprises Operating in Turkey



KIND CEO, Kang Hoon Lee attended 'dinner meeting for representatives of enterprises operating in Turkey,' which was held by Prime Minister, Booyum Kim on the evening of March 17.

Officials from eight companies, including Hyosung TNC, Samsung Electronics, Hyundai Motor Company, POSCO Assan TST, LG Chem, CS Wind, SK ecoplant, and DL E&C attended this meeting.

On our government's side, Jong Kun Choi from MOFA, Jin-kyu Park from MOTIE, Seong-won Yun from MOLIT, Seong-wook Yoon from Government Policy Coordination attended the meeting. In addition, Chairman of K-EXIM Moon-Kyu Bang, Deputy President of K-SURE Seung-dal Baek, and Chairman of ICAK Sunho Park were also seated.

This meeting was held to encourage businessmen and companies who have entered Turkey and to discuss their difficulties.

### KIND Major Media Coverages

- [Kang Hoon Lee, CEO of KIND, joins the "Live Together" challenge against racism](#)
- [Indonesia, "Land of Opportunity... The New Capital City and Infrastructure Projects](#)
- [K-construction reform, finding a way in overseas PPP \(Investment Development\)](#)
- [KIND invests in economic housing projects in Cebu, Philippines](#)
- [Government-GS Engineering, securing priority business rights for Bangladesh transmission businesses worth \\$700 million](#)
- [Domestic Construction Industry Proposing New PPP Businesses in Bangladesh 'Phenomenon'](#)
- [Korea-Bangladesh Joint PPP Platform Meeting by KIND](#)
- [9 new businesses from the Korea-Bangladesh Joint PPP Platform Meeting](#)
- [KIND will establish a branch in Bangladesh](#)

### Reach the editor at

- ✉ [km.park@kindkorea.or.kr](mailto:km.park@kindkorea.or.kr)
- 🌐 [www.kindkorea.or.kr](http://www.kindkorea.or.kr)
- ☎ +82-2-6746-7359